

# Contract Programming Associates

January 2020

## LISTING SIDE UNITS OKC Entire MLS Database

Closed Residential Properties  
In MLS Area All MLS Areas  
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS	12	264	18.3
2	METRO FIRST	10	87	6.0
3	CENTURY 21	11	69	4.8
4	RE / MAX	15	64	4.4
5	KEVO PROPERTIES	4	42	2.9
6	METRO BROKERS	20	40	2.8
7	BERKSHIRE HATHAWAY	7	39	2.7
8	CHURCHILL BROWN	3	36	2.5
9	MCGRAW DAVISSON	4	32	2.2
10	COLDWELL BANKER	8	30	2.1
11	WHITTINGTON REALTY	1	25	1.7
12	EXP REALTY	1	23	1.6
	All Others		693	48.0
	Grand Total		<u>1,444</u>	<u>100.0</u>

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## LISTING SIDE - DOLLARS OKC Entire MLS Database

Closed Residential Properties  
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<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS	12	58,591,701	20.5
2	METRO FIRST	10	16,850,825	5.9
3	CENTURY 21	11	13,150,263	4.6
4	CHURCHILL BROWN	3	11,293,189	4.0
5	RE / MAX	15	11,144,126	3.9
6	METRO BROKERS	20	8,760,875	3.1
7	MCGRAW DAVISSON	4	7,180,368	2.5
8	BERKSHIRE HATHAWAY	7	6,904,650	2.4
9	KEVO PROPERTIES	4	6,859,543	2.4
10	COLDWELL BANKER	8	5,857,300	2.0
11	WHITTINGTON REALTY	1	4,752,800	1.7
12	PRINCIPAL DEVELOP	1	4,206,854	1.5
	All Others		130,340,618	45.6
	Grand Total		285,893,112	100.0

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## SALES SIDE - UNITS OKC Entire MLS Database

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<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS	12	267	18.5
2	METRO FIRST	10	80	5.5
3	RE / MAX	15	70	4.8
4	BERKSHIRE HATHAWAY	7	68	4.7
5	CENTURY 21	11	57	3.9
6	METRO BROKERS	20	46	3.2
7	COLDWELL BANKER	8	44	3.0
8	OKCMAR	2	43	3.0
9	KEVO PROPERTIES	4	38	2.6
10	EXP REALTY	1	33	2.3
11	CHAMBERLAIN REALTY	2	30	2.1
12	WHITTINGTON REALTY	1	29	2.0
	All Others		639	44.3
	Grand Total		<u>1,444</u>	<u>100.0</u>

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<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS	12	61,932,115	21.7
2	RE / MAX	15	14,567,485	5.1
3	BERKSHIRE HATHAWAY	7	14,471,325	5.1
4	METRO FIRST	10	14,258,018	5.0
5	CENTURY 21	11	10,006,995	3.5
6	COLDWELL BANKER	8	10,006,618	3.5
7	METRO BROKERS	20	9,713,727	3.4
8	KEVO PROPERTIES	4	8,506,920	3.0
9	OKCMAR	2	7,544,093	2.6
10	CHURCHILL BROWN	3	6,859,250	2.4
11	WHITTINGTON REALTY	1	5,779,447	2.0
12	EXP REALTY	1	5,678,383	2.0
	All Others		116,568,736	40.8
	Grand Total		<u>285,893,112</u>	<u>100.0</u>

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<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS	12	531	18.4
2	METRO FIRST	10	167	5.8
3	RE / MAX	15	134	4.6
4	CENTURY 21	11	126	4.4
5	BERKSHIRE HATHAWAY	7	107	3.7
6	METRO BROKERS	20	86	3.0
7	KEVO PROPERTIES	4	80	2.8
8	COLDWELL BANKER	8	74	2.6
9	CHURCHILL BROWN	3	63	2.2
10	EXP REALTY	1	56	1.9
11	WHITTINGTON REALTY	1	54	1.9
12	OKCMAR	2	51	1.8
	All Others		1,359	47.1
	Grand Total		<u>2,888</u>	<u>100.0</u>

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## LISTING & SALES - DOLLARS OKC Entire MLS Database

Closed Residential Properties  
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<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Dollars</u>	<u>Average</u>	<u>Share</u>
1	<b>KELLER WILLIAMS</b>	12	<b>120,523,816</b>	<b>226,975</b>	<b>21.1</b>
2	METRO FIRST	10	31,108,843	186,280	5.4
3	RE / MAX	15	25,711,611	191,878	4.5
4	CENTURY 21	11	23,157,258	183,788	4.0
5	BERKSHIRE HATHAWAY	7	21,375,975	199,775	3.7
6	METRO BROKERS	20	18,474,602	214,821	3.2
7	CHURCHILL BROWN	3	18,152,439	288,134	3.2
8	COLDWELL BANKER	8	15,863,918	214,377	2.8
9	KEVO PROPERTIES	4	15,366,463	192,081	2.7
10	WHITTINGTON REALTY	1	10,532,247	195,042	1.8
11	EXP REALTY	1	9,857,522	176,027	1.7
12	OKCMAR	2	9,628,286	188,790	1.7
	All Others		252,033,244	185,455	44.1
	Grand Total		<u>571,786,224</u>	<u>197,987</u>	<u>100.0</u>

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<u>Rank</u>	<u>Company</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	79	5.5
2	KELLER WILLIAMS-ED	60	4.2
3	METRO FIRST BRITTON	50	3.5
4	KELLER WILLIAMS-GM	45	3.1
5	KEVO PROP SHARTEL	38	2.6
6	KELLER WILLIAMS-NP	37	2.6
7	KELLER WILLIAMS-NOR	28	1.9
8	WHITTINGTON REALTY	25	1.7
9	EXP REALTY	23	1.6
10	PRINCIPAL DEVELOP	20	1.4
11	CHAMBERLAIN REALTY	20	1.4
12	C-21 G GREEN MWC	19	1.3
	All Others	1,000	69.3
	Grand Total	<u>1,444</u>	<u>100.0</u>

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<u>Rank</u>	<u>Company</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	17,639,269	6.2
2	KELLER WILLIAMS-ED	16,053,602	5.6
3	METRO FIRST BRITTON	9,989,775	3.5
4	KELLER WILLIAMS-NP	8,609,550	3.0
5	KELLER WILLIAMS-GM	8,121,580	2.8
6	KEVO PROP SHARTEL	5,960,143	2.1
7	KELLER WILLIAMS-NOR	5,653,900	2.0
8	WHITTINGTON REALTY	4,752,800	1.7
9	CHURCHILL-B C. CLUB	4,323,400	1.5
10	CHURCHILL-B ED 33RD	4,216,150	1.5
11	C-21 G GREEN MWC	4,209,518	1.5
12	PRINCIPAL DEVELOP	4,206,854	1.5
	All Others	192,156,571	67.2
	Grand Total	<u>285,893,112</u>	<u>100.0</u>

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<u>Rank</u>	<u>Company</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	86	6.0
2	KELLER WILLIAMS-ED	58	4.0
3	OKCMAR	43	3.0
4	KELLER WILLIAMS-NP	41	2.8
5	KELLER WILLIAMS-GM	41	2.8
6	METRO FIRST BRITTON	37	2.6
7	KEVO PROP SHARTEL	35	2.4
8	EXP REALTY	33	2.3
9	KELLER WILLIAMS-NOR	31	2.1
10	CHAMBERLAIN REALTY	30	2.1
11	WHITTINGTON REALTY	29	2.0
12	METRO B NORMAN MAIN	24	1.7
	All Others	956	66.2
	Grand Total	<u>1,444</u>	<u>100.0</u>

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1	KELLER WILLIAMS-NW	20,171,548	7.1
2	KELLER WILLIAMS-ED	16,691,213	5.8
3	KELLER WILLIAMS-NP	9,768,186	3.4
4	KEVO PROP SHARTEL	7,821,020	2.7
5	OKCMAR	7,544,093	2.6
6	KELLER WILLIAMS-GM	7,509,271	2.6
7	METRO FIRST BRITTON	6,668,268	2.3
8	KELLER WILLIAMS-NOR	6,408,952	2.2
9	WHITTINGTON REALTY	5,779,447	2.0
10	EXP REALTY	5,678,383	2.0
11	CHAMBERLAIN REALTY	5,523,901	1.9
12	BERKSHIRE HA YUKON	5,419,984	1.9
	All Others	180,908,846	63.3
	Grand Total	<u>285,893,112</u>	<u>100.0</u>

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<u>Rank</u>	<u>Company</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	165	5.7
2	KELLER WILLIAMS-ED	118	4.1
3	METRO FIRST BRITTON	87	3.0
4	KELLER WILLIAMS-GM	86	3.0
5	KELLER WILLIAMS-NP	78	2.7
6	KEVO PROP SHARTEL	73	2.5
7	KELLER WILLIAMS-NOR	59	2.0
8	EXP REALTY	56	1.9
9	WHITTINGTON REALTY	54	1.9
10	OKCMAR	51	1.8
11	CHAMBERLAIN REALTY	50	1.7
12	METRO B NORMAN MAIN	42	1.5
	All Others	1,969	68.2
	Grand Total	<u>2,888</u>	<u>100.0</u>

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1	KELLER WILLIAMS-NW	37,810,817	229,156	6.6
2	KELLER WILLIAMS-ED	32,744,815	277,498	5.7
3	KELLER WILLIAMS-NP	18,377,736	235,612	3.2
4	METRO FIRST BRITTON	16,658,043	191,472	2.9
5	KELLER WILLIAMS-GM	15,630,851	181,754	2.7
6	KEVO PROP SHARTEL	13,781,163	188,783	2.4
7	KELLER WILLIAMS-NOR	12,062,852	204,455	2.1
8	WHITTINGTON REALTY	10,532,247	195,042	1.8
9	EXP REALTY	9,857,522	176,027	1.7
10	OKCMAR	9,628,286	188,790	1.7
11	CHAMBERLAIN REALTY	9,265,741	185,315	1.6
12	METRO B NORMAN MAIN	8,649,425	205,939	1.5
	All Others	376,786,726	191,359	65.9
	Grand Total	<u>571,786,224</u>	<u>197,987</u>	<u>100.0</u>

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