

Contract Programming Associates

YTD June 2019

LISTING SIDE UNITS OKC Entire MLS Database

Closed Residential Properties
In MLS Area All MLS Areas
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS	15	2,355	19.4
2	METRO FIRST	9	647	5.3
3	BERKSHIRE HATHAWAY	11	638	5.3
4	RE / MAX	14	599	4.9
5	CENTURY 21	12	548	4.5
6	METRO BROKERS	33	463	3.8
7	KEVO PROPERTIES	3	377	3.1
8	CHURCHILL BROWN	3	323	2.7
9	COLDWELL BANKER	9	299	2.5
10	PRINCIPAL DEVELOP	1	204	1.7
11	EXP REALTY	3	197	1.6
12	CENTRAL OK REAL EST	1	157	1.3
	All Others		5,333	43.9
	Grand Total		<u>12,140</u>	<u>100.0</u>

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LISTING SIDE - DOLLARS OKC Entire MLS Database

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<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS	15	531,479,631	21.1
2	METRO FIRST	9	127,518,963	5.1
3	BERKSHIRE HATHAWAY	11	125,065,256	5.0
4	RE / MAX	14	122,341,730	4.9
5	CHURCHILL BROWN	3	112,086,367	4.4
6	METRO BROKERS	33	102,201,848	4.1
7	CENTURY 21	12	92,559,225	3.7
8	KEVO PROPERTIES	3	65,730,668	2.6
9	COLDWELL BANKER	9	55,008,506	2.2
10	PRINCIPAL DEVELOP	1	46,710,315	1.9
11	PREMIUM PROPERTY LLC	1	39,485,085	1.6
12	EXP REALTY	3	38,766,228	1.5
	All Others		1,061,723,318	42.1
	Grand Total		2,520,677,140	100.0

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SALES SIDE - UNITS OKC Entire MLS Database

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1	KELLER WILLIAMS	15	2,510	20.7
2	METRO FIRST	9	860	7.1
3	BERKSHIRE HATHAWAY	11	611	5.0
4	CENTURY 21	12	558	4.6
5	RE / MAX	14	553	4.6
6	METRO BROKERS	33	507	4.2
7	COLDWELL BANKER	9	408	3.4
8	KEVO PROPERTIES	3	315	2.6
9	OKCMAR	2	270	2.2
10	CHURCHILL BROWN	3	253	2.1
11	EXP REALTY	3	212	1.7
12	WHITTINGTON REALTY	1	198	1.6
	All Others		4,885	40.2
	Grand Total		<u>12,140</u>	<u>100.0</u>

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1	KELLER WILLIAMS	15	565,664,893	22.4
2	METRO FIRST	9	178,043,066	7.1
3	BERKSHIRE HATHAWAY	11	119,158,148	4.7
4	RE / MAX	14	113,902,503	4.5
5	METRO BROKERS	33	107,493,835	4.3
6	CENTURY 21	12	97,574,463	3.9
7	COLDWELL BANKER	9	85,596,560	3.4
8	CHURCHILL BROWN	3	79,756,770	3.2
9	KEVO PROPERTIES	3	60,926,662	2.4
10	OKCMAR	2	59,012,461	2.3
11	EXP REALTY	3	40,444,420	1.6
12	WHITTINGTON REALTY	1	38,970,307	1.5
	All Others		974,133,052	38.6
	Grand Total		<u>2,520,677,140</u>	<u>100.0</u>

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LISTING & SALES - UNITS OKC Entire MLS Database

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1	KELLER WILLIAMS	15	4,865	20.0
2	METRO FIRST	9	1,507	6.2
3	BERKSHIRE HATHAWAY	11	1,249	5.1
4	RE / MAX	14	1,152	4.7
5	CENTURY 21	12	1,106	4.6
6	METRO BROKERS	33	970	4.0
7	COLDWELL BANKER	9	707	2.9
8	KEVO PROPERTIES	3	692	2.9
9	CHURCHILL BROWN	3	576	2.4
10	EXP REALTY	3	409	1.7
11	OKCMAR	2	335	1.4
12	WHITTINGTON REALTY	1	317	1.3
	All Others		10,395	42.8
	Grand Total		<u>24,280</u>	<u>100.0</u>

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1	KELLER WILLIAMS	15	1,097,144,524	225,518	21.8
2	METRO FIRST	9	305,562,029	202,762	6.1
3	BERKSHIRE HATHAWAY	11	244,223,404	195,535	4.8
4	RE / MAX	14	236,244,233	205,073	4.7
5	METRO BROKERS	33	209,695,683	216,181	4.2
6	CHURCHILL BROWN	3	191,843,137	333,061	3.8
7	CENTURY 21	12	190,133,688	171,911	3.8
8	COLDWELL BANKER	9	140,605,066	198,876	2.8
9	KEVO PROPERTIES	3	126,657,330	183,031	2.5
10	EXP REALTY	3	79,210,648	193,669	1.6
11	OKCMAR	2	75,680,578	225,912	1.5
12	PRINCIPAL DEVELOP	1	69,164,252	228,265	1.4
	All Others		2,075,189,708	199,365	41.2
	Grand Total		<u>5,041,354,280</u>	<u>207,634</u>	<u>100.0</u>

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<u>Rank</u>	<u>Company</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	813	6.7
2	KELLER WILLIAMS-ED	606	5.0
3	KEVO PROP SHARTEL	369	3.0
4	KELLER WILLIAMS-GM	351	2.9
5	METRO FIRST BRITTON	298	2.5
6	KELLER WILLIAMS-NOR	263	2.2
7	KELLER WILLIAMS-NP	217	1.8
8	PRINCIPAL DEVELOP	204	1.7
9	METRO B NORMAN MAIN	195	1.6
10	BERKSHIRE HA N MAY	192	1.6
11	EXP REALTY	182	1.5
12	CENTRAL OK REAL EST	157	1.3
	All Others	8,293	68.3
	Grand Total	<u>12,140</u>	<u>100.0</u>

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1	KELLER WILLIAMS-NW	186,192,250	7.4
2	KELLER WILLIAMS-ED	163,256,060	6.5
3	KELLER WILLIAMS-GM	64,804,385	2.6
4	KEVO PROP SHARTEL	63,588,787	2.5
5	CHURCHILL-B ED 33RD	61,059,056	2.4
6	METRO FIRST BRITTON	60,916,414	2.4
7	KELLER WILLIAMS-NP	50,963,930	2.0
8	KELLER WILLIAMS-NOR	50,088,938	2.0
9	PRINCIPAL DEVELOP	46,710,315	1.9
10	BERKSHIRE HA N MAY	42,578,384	1.7
11	PREMIUM PROPERTY LLC	39,485,085	1.6
12	RE/MAX PREF N MAY	38,544,800	1.5
	All Others	1,652,488,736	65.6
	Grand Total	<u>2,520,677,140</u>	<u>100.0</u>

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<u>Rank</u>	<u>Company</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	892	7.3
2	KELLER WILLIAMS-ED	610	5.0
3	METRO FIRST BRITTON	372	3.1
4	KELLER WILLIAMS-GM	353	2.9
5	KELLER WILLIAMS-NP	325	2.7
6	KEVO PROP SHARTEL	309	2.5
7	OKCMAR	270	2.2
8	KELLER WILLIAMS-NOR	250	2.1
9	METRO B NORMAN MAIN	217	1.8
10	EXP REALTY	201	1.7
11	WHITTINGTON REALTY	198	1.6
12	CHAMBERLAIN REALTY	185	1.5
	All Others	7,958	65.6
	Grand Total	<u>12,140</u>	<u>100.0</u>

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1	KELLER WILLIAMS-NW	196,817,460	7.8
2	KELLER WILLIAMS-ED	163,562,235	6.5
3	METRO FIRST BRITTON	80,617,103	3.2
4	KELLER WILLIAMS-NP	76,762,905	3.0
5	KELLER WILLIAMS-GM	65,382,750	2.6
6	KEVO PROP SHARTEL	59,197,654	2.3
7	OKCMAR	59,012,461	2.3
8	KELLER WILLIAMS-NOR	49,595,400	2.0
9	CHURCHILL-B ED 33RD	43,506,646	1.7
10	BERKSHIRE HA N MAY	42,623,475	1.7
11	METRO FIRST EDMOND	41,608,605	1.7
12	METRO B NORMAN MAIN	40,323,416	1.6
	All Others	1,601,667,030	63.5
	Grand Total	2,520,677,140	100.0

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<u>Rank</u>	<u>Company</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	1,705	7.0
2	KELLER WILLIAMS-ED	1,216	5.0
3	KELLER WILLIAMS-GM	704	2.9
4	KEVO PROP SHARTEL	678	2.8
5	METRO FIRST BRITTON	670	2.8
6	KELLER WILLIAMS-NP	542	2.2
7	KELLER WILLIAMS-NOR	513	2.1
8	METRO B NORMAN MAIN	412	1.7
9	EXP REALTY	383	1.6
10	BERKSHIRE HA N MAY	373	1.5
11	OKCMAR	335	1.4
12	WHITTINGTON REALTY	317	1.3
	All Others	16,432	67.7
	Grand Total	<u>24,280</u>	<u>100.0</u>

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1	KELLER WILLIAMS-NW	383,009,710	224,639	7.6
2	KELLER WILLIAMS-ED	326,818,295	268,765	6.5
3	METRO FIRST BRITTON	141,533,517	211,244	2.8
4	KELLER WILLIAMS-GM	130,187,135	184,925	2.6
5	KELLER WILLIAMS-NP	127,726,835	235,658	2.5
6	KEVO PROP SHARTEL	122,786,441	181,101	2.4
7	CHURCHILL-B ED 33RD	104,565,702	376,136	2.1
8	KELLER WILLIAMS-NOR	99,684,338	194,316	2.0
9	BERKSHIRE HA N MAY	85,201,859	228,423	1.7
10	METRO B NORMAN MAIN	75,934,297	184,307	1.5
11	OKCMAR	75,680,578	225,912	1.5
12	EXP REALTY	74,413,095	194,290	1.5
	All Others	3,293,812,478	199,976	65.3
	Grand Total	<u>5,041,354,280</u>	207,634	<u>100.0</u>

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