

# Contract Programming Associates

June 2019

## LISTING SIDE UNITS OKC Entire MLS Database

Closed Residential Properties  
In MLS Area All MLS Areas  
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS	13	448	19.3
2	RE / MAX	13	116	5.0
3	METRO FIRST	9	115	5.0
4	CENTURY 21	11	113	4.9
5	BERKSHIRE HATHAWAY	10	110	4.7
6	METRO BROKERS	25	91	3.9
7	CHURCHILL BROWN	3	77	3.3
8	KEVO PROPERTIES	2	46	2.0
9	COLDWELL BANKER	8	45	1.9
10	EXP REALTY	2	36	1.6
11	ERA	1	34	1.5
12	CHAMBERLAIN REALTY	2	34	1.5
	All Others		1,053	45.4
	Grand Total		<u>2,318</u>	<u>100.0</u>

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# Contract Programming Associates

June 2019

## LISTING SIDE - DOLLARS OKC Entire MLS Database

Closed Residential Properties  
In MLS Area All MLS Areas  
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS	13	101,857,059	19.8
2	RE / MAX	13	28,006,569	5.4
3	CHURCHILL BROWN	3	26,611,419	5.2
4	METRO FIRST	9	24,725,594	4.8
5	BERKSHIRE HATHAWAY	10	22,811,962	4.4
6	CENTURY 21	11	22,658,883	4.4
7	METRO BROKERS	25	21,688,149	4.2
8	PREMIUM PROPERTY LLC	1	9,455,066	1.8
9	ERA	1	9,448,998	1.8
10	KEVO PROPERTIES	2	8,745,968	1.7
11	COLDWELL BANKER	8	8,682,784	1.7
12	ADAMS FAMILY	1	7,449,497	1.4
	All Others		223,187,220	43.3
	Grand Total		515,329,168	100.0

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## SALES SIDE - UNITS OKC Entire MLS Database

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<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS	13	484	20.9
2	METRO FIRST	9	131	5.7
3	BERKSHIRE HATHAWAY	10	116	5.0
4	RE / MAX	13	114	4.9
5	METRO BROKERS	25	108	4.7
6	CENTURY 21	11	100	4.3
7	COLDWELL BANKER	8	69	3.0
8	CHURCHILL BROWN	3	49	2.1
9	OKCMAR	2	42	1.8
10	KEVO PROPERTIES	2	42	1.8
11	EXP REALTY	2	42	1.8
12	CHAMBERLAIN REALTY	2	39	1.7
	All Others		982	42.4
	Grand Total		<u>2,318</u>	<u>100.0</u>

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<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS	13	114,355,538	22.2
2	METRO FIRST	9	27,153,437	5.3
3	RE / MAX	13	25,299,657	4.9
4	METRO BROKERS	25	24,501,139	4.8
5	BERKSHIRE HATHAWAY	10	24,466,986	4.7
6	CENTURY 21	11	18,763,847	3.6
7	CHURCHILL BROWN	3	15,847,933	3.1
8	COLDWELL BANKER	8	14,300,390	2.8
9	OKCMAR	2	9,365,357	1.8
10	KEVO PROPERTIES	2	9,104,548	1.8
11	EXP REALTY	2	8,824,005	1.7
12	CHAMBERLAIN REALTY	2	7,721,933	1.5
	All Others		215,624,398	41.8
	Grand Total		<u>515,329,168</u>	<u>100.0</u>

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1	KELLER WILLIAMS	13	932	20.1
2	METRO FIRST	9	246	5.3
3	RE / MAX	13	230	5.0
4	BERKSHIRE HATHAWAY	10	226	4.9
5	CENTURY 21	11	213	4.6
6	METRO BROKERS	25	199	4.3
7	CHURCHILL BROWN	3	126	2.7
8	COLDWELL BANKER	8	114	2.5
9	KEVO PROPERTIES	2	88	1.9
10	EXP REALTY	2	78	1.7
11	CHAMBERLAIN REALTY	2	73	1.6
12	DILLARD GROUP	1	59	1.3
	All Others		2,052	44.3
	Grand Total		<u>4,636</u>	<u>100.0</u>

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<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Dollars</u>	<u>Average</u>	<u>Share</u>
1	KELLER WILLIAMS	13	216,212,597	231,988	21.0
2	RE / MAX	13	53,306,226	231,766	5.2
3	METRO FIRST	9	51,879,031	210,890	5.0
4	BERKSHIRE HATHAWAY	10	47,278,948	209,199	4.6
5	METRO BROKERS	25	46,189,288	232,107	4.5
6	CHURCHILL BROWN	3	42,459,352	336,979	4.1
7	CENTURY 21	11	41,422,730	194,473	4.0
8	COLDWELL BANKER	8	22,983,174	201,607	2.2
9	KEVO PROPERTIES	2	17,850,516	202,847	1.7
10	EXP REALTY	2	15,706,345	201,363	1.5
11	ERA	1	15,668,715	274,890	1.5
12	CHAMBERLAIN REALTY	2	14,493,833	198,546	1.4
	All Others		445,207,581	216,752	43.2
	Grand Total		<u>1,030,658,336</u>	<u>222,316</u>	<u>100.0</u>

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Individual Offices

<u>Rank</u>	<u>Company</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	169	7.3
2	KELLER WILLIAMS-ED	108	4.7
3	KELLER WILLIAMS-GM	64	2.8
4	METRO FIRST BRITTON	63	2.7
5	KELLER WILLIAMS-NP	45	1.9
6	KEVO PROP SHARTEL	44	1.9
7	KELLER WILLIAMS-NOR	43	1.9
8	CHURCHILL-B ED 33RD	42	1.8
9	C-21 G GREEN RENO	40	1.7
10	RE/MAX PREF N MAY	37	1.6
11	EXP REALTY	35	1.5
12	ERA COURTYARD	34	1.5
	All Others	1,594	68.8
	Grand Total	2,318	100.0

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<u>Rank</u>	<u>Company</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	36,688,145	7.1
2	KELLER WILLIAMS-ED	30,056,930	5.8
3	CHURCHILL-B ED 33RD	15,045,300	2.9
4	METRO FIRST BRITTON	13,981,894	2.7
5	KELLER WILLIAMS-GM	12,547,708	2.4
6	RE/MAX PREF N MAY	11,881,170	2.3
7	KELLER WILLIAMS-NP	10,736,350	2.1
8	METRO B EDMOND T.B.	9,541,689	1.9
9	PREMIUM PROPERTY LLC	9,455,066	1.8
10	ERA COURTYARD	9,448,998	1.8
11	KELLER WILLIAMS-NOR	8,719,626	1.7
12	C-21 G GREEN RENO	8,529,205	1.7
	All Others	338,697,087	65.7
	Grand Total	<u>515,329,168</u>	<u>100.0</u>

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<u>Rank</u>	<u>Company</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	179	7.7
2	KELLER WILLIAMS-ED	99	4.3
3	KELLER WILLIAMS-GM	75	3.2
4	METRO FIRST BRITTON	72	3.1
5	KELLER WILLIAMS-NP	66	2.8
6	KELLER WILLIAMS-NOR	46	2.0
7	OKCMAR	42	1.8
8	EXP REALTY	42	1.8
9	KEVO PROP SHARTEL	41	1.8
10	METRO B NORMAN MAIN	40	1.7
11	CHAMBERLAIN REALTY	39	1.7
12	WHITTINGTON REALTY	35	1.5
	All Others	1,542	66.5
	Grand Total	2,318	100.0

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1	KELLER WILLIAMS-NW	42,325,582	8.2
2	KELLER WILLIAMS-ED	27,736,449	5.4
3	METRO FIRST BRITTON	16,251,042	3.2
4	KELLER WILLIAMS-NP	15,474,177	3.0
5	KELLER WILLIAMS-GM	15,175,050	2.9
6	KELLER WILLIAMS-NOR	10,408,630	2.0
7	OKCMAR	9,365,357	1.8
8	METRO B EDMOND T.B.	9,295,440	1.8
9	EXP REALTY	8,824,005	1.7
10	KEVO PROP SHARTEL	8,773,260	1.7
11	RE/MAX PREF N MAY	7,970,849	1.5
12	BERKSHIRE HA N MAY	7,791,176	1.5
	All Others	335,938,151	65.2
	Grand Total	<u>515,329,168</u>	<u>100.0</u>

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<u>Rank</u>	<u>Company</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	348	7.5
2	KELLER WILLIAMS-ED	207	4.5
3	KELLER WILLIAMS-GM	139	3.0
4	METRO FIRST BRITTON	135	2.9
5	KELLER WILLIAMS-NP	111	2.4
6	KELLER WILLIAMS-NOR	89	1.9
7	KEVO PROP SHARTEL	85	1.8
8	EXP REALTY	77	1.7
9	METRO B NORMAN MAIN	74	1.6
10	CHAMBERLAIN REALTY	73	1.6
11	C-21 G GREEN RENO	65	1.4
12	RE/MAX PREF N MAY	64	1.4
	All Others	3,169	68.4
	Grand Total	<u>4,636</u>	<u>100.0</u>

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1	KELLER WILLIAMS-NW	79,013,727	227,051	7.7
2	KELLER WILLIAMS-ED	57,793,379	279,195	5.6
3	METRO FIRST BRITTON	30,232,936	223,948	2.9
4	KELLER WILLIAMS-GM	27,722,758	199,444	2.7
5	KELLER WILLIAMS-NP	26,210,527	236,131	2.5
6	CHURCHILL-B ED 33RD	22,130,373	356,942	2.1
7	RE/MAX PREF N MAY	19,852,019	310,188	1.9
8	KELLER WILLIAMS-NOR	19,128,256	214,924	1.9
9	METRO B EDMOND T.B.	18,837,129	299,002	1.8
10	KEVO PROP SHARTEL	16,948,040	199,389	1.6
11	ERA COURTYARD	15,668,715	274,890	1.5
12	EXP REALTY	15,525,345	201,628	1.5
	All Others	681,595,132	213,065	66.1
	Grand Total	<u>1,030,658,336</u>	<u>222,316</u>	<u>100.0</u>

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