

Contract Programming Associates

January 2019

LISTING SIDE UNITS Edmond Market Area

Closed Residential Properties
In MLS Area 111-115
Grouped Offices

| <u>Rank</u> | <u>Company</u> | <u>Offices</u> | <u>Units</u> | <u>Share</u> |
|-------------|--------------------|----------------|--------------|--------------|
| 1 | KELLER WILLIAMS | 12 | 57 | 30.8 |
| 2 | CHURCHILL BROWN | 3 | 16 | 8.6 |
| 3 | METRO FIRST | 9 | 12 | 6.5 |
| 4 | RE / MAX | 14 | 12 | 6.5 |
| 5 | PRINCIPAL DEVELOP | 1 | 8 | 4.3 |
| 6 | COLDWELL BANKER | 8 | 7 | 3.8 |
| 7 | ERA | 1 | 5 | 2.7 |
| 8 | BERKSHIRE HATHAWAY | 9 | 5 | 2.7 |
| 9 | CENTURY 21 | 10 | 5 | 2.7 |
| 10 | 4 CORNERS REALTY | 1 | 3 | 1.6 |
| 11 | KEVO PROPERTIES | 2 | 3 | 1.6 |
| 12 | EXP REALTY | 2 | 3 | 1.6 |
| | All Others | | 49 | 26.5 |
| | Grand Total | | <u>185</u> | <u>100.0</u> |

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Contract Programming Associates

January 2019

LISTING SIDE - DOLLARS Edmond Market Area

Closed Residential Properties
In MLS Area 111-115
Grouped Offices

| <u>Rank</u> | <u>Company</u> | <u>Offices</u> | <u>Dollars</u> | <u>Share</u> |
|-------------|--------------------|----------------|----------------|--------------|
| 1 | KELLER WILLIAMS | 12 | 18,133,885 | 30.8 |
| 2 | CHURCHILL BROWN | 3 | 7,338,719 | 12.5 |
| 3 | METRO FIRST | 9 | 4,502,206 | 7.6 |
| 4 | COLDWELL BANKER | 8 | 2,728,001 | 4.6 |
| 5 | RE / MAX | 14 | 2,214,201 | 3.8 |
| 6 | PRINCIPAL DEVELOP | 1 | 2,078,820 | 3.5 |
| 7 | ERA | 1 | 1,642,500 | 2.8 |
| 8 | BERKSHIRE HATHAWAY | 9 | 1,422,800 | 2.4 |
| 9 | CENTURY 21 | 10 | 1,395,500 | 2.4 |
| 10 | 4 CORNERS REALTY | 1 | 1,293,697 | 2.2 |
| 11 | DWELL URBAN R.E. | 1 | 1,200,000 | 2.0 |
| 12 | METRO MARK | 1 | 925,000 | 1.6 |
| | All Others | | 14,041,974 | 23.8 |
| | Grand Total | | 58,917,303 | 100.0 |

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Contract Programming Associates

January 2019

SALES SIDE - UNITS Edmond Market Area

Closed Residential Properties
In MLS Area 111-115
Grouped Offices

| <u>Rank</u> | <u>Company</u> | <u>Offices</u> | <u>Units</u> | <u>Share</u> |
|-------------|---------------------|----------------|--------------|--------------|
| 1 | KELLER WILLIAMS | 12 | 47 | 25.4 |
| 2 | METRO FIRST | 9 | 27 | 14.6 |
| 3 | CHURCHILL BROWN | 3 | 12 | 6.5 |
| 4 | COLDWELL BANKER | 8 | 10 | 5.4 |
| 5 | BERKSHIRE HATHAWAY | 9 | 8 | 4.3 |
| 6 | CENTURY 21 | 10 | 8 | 4.3 |
| 7 | RE / MAX | 14 | 7 | 3.8 |
| 8 | METRO BROKERS | 24 | 5 | 2.7 |
| 9 | OKCMAR | 2 | 4 | 2.2 |
| 10 | KEVO PROPERTIES | 2 | 4 | 2.2 |
| 11 | HOMESTEAD + CO | 1 | 3 | 1.6 |
| 12 | EXPRESS REALTY, INC | 1 | 3 | 1.6 |
| | All Others | | 47 | 25.4 |
| | Grand Total | | <u>185</u> | <u>100.0</u> |

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Contract Programming Associates

January 2019

SALES SIDE - DOLLARS Edmond Market Area

Closed Residential Properties
In MLS Area 111-115
Grouped Offices

| <u>Rank</u> | <u>Company</u> | <u>Offices</u> | <u>Dollars</u> | <u>Share</u> |
|-------------|--------------------|----------------|-------------------|--------------|
| 1 | KELLER WILLIAMS | 12 | 15,832,689 | 26.9 |
| 2 | METRO FIRST | 9 | 8,358,177 | 14.2 |
| 3 | CHURCHILL BROWN | 3 | 4,567,012 | 7.8 |
| 4 | OKCMAR | 2 | 3,298,140 | 5.6 |
| 5 | BERKSHIRE HATHAWAY | 9 | 3,083,300 | 5.2 |
| 6 | COLDWELL BANKER | 8 | 3,029,816 | 5.1 |
| 7 | RE / MAX | 14 | 2,413,490 | 4.1 |
| 8 | CENTURY 21 | 10 | 1,869,640 | 3.2 |
| 9 | 1ST UNITED OKLA | 1 | 1,200,000 | 2.0 |
| 10 | METRO BROKERS | 24 | 1,038,350 | 1.8 |
| 11 | HOMESTEAD + CO | 1 | 1,004,576 | 1.7 |
| 12 | KEVO PROPERTIES | 2 | 975,645 | 1.7 |
| | All Others | | 12,246,468 | 20.8 |
| | Grand Total | | <u>58,917,303</u> | <u>100.0</u> |

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Contract Programming Associates

January 2019

LISTING & SALES - UNITS Edmond Market Area

Closed Residential Properties
In MLS Area 111-115
Grouped Offices

| <u>Rank</u> | <u>Company</u> | <u>Offices</u> | <u>Units</u> | <u>Share</u> |
|-------------|--------------------|----------------|--------------|--------------|
| 1 | KELLER WILLIAMS | 12 | 104 | 28.1 |
| 2 | METRO FIRST | 9 | 39 | 10.5 |
| 3 | CHURCHILL BROWN | 3 | 28 | 7.6 |
| 4 | RE / MAX | 14 | 19 | 5.1 |
| 5 | COLDWELL BANKER | 8 | 17 | 4.6 |
| 6 | BERKSHIRE HATHAWAY | 9 | 13 | 3.5 |
| 7 | CENTURY 21 | 10 | 13 | 3.5 |
| 8 | PRINCIPAL DEVELOP | 1 | 9 | 2.4 |
| 9 | KEVO PROPERTIES | 2 | 7 | 1.9 |
| 10 | METRO BROKERS | 24 | 6 | 1.6 |
| 11 | OKCMAR | 2 | 5 | 1.4 |
| 12 | ERA | 1 | 5 | 1.4 |
| | All Others | | 105 | 28.4 |
| | Grand Total | | <u>370</u> | <u>100.0</u> |

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Contract Programming Associates

January 2019

LISTING & SALES - DOLLARS Edmond Market Area

Closed Residential Properties
In MLS Area 111-115
Grouped Offices

| <u>Rank</u> | <u>Company</u> | <u>Offices</u> | <u>Dollars</u> | <u>Average</u> | <u>Share</u> |
|-------------|------------------------|----------------|--------------------|----------------|--------------|
| 1 | KELLER WILLIAMS | 12 | 33,966,574 | 326,602 | 28.8 |
| 2 | METRO FIRST | 9 | 12,860,383 | 329,753 | 10.9 |
| 3 | CHURCHILL BROWN | 3 | 11,905,731 | 425,205 | 10.1 |
| 4 | COLDWELL BANKER | 8 | 5,757,817 | 338,695 | 4.9 |
| 5 | RE / MAX | 14 | 4,627,691 | 243,563 | 3.9 |
| 6 | BERKSHIRE HATHAWAY | 9 | 4,506,100 | 346,623 | 3.8 |
| 7 | OKCMAR | 2 | 3,934,816 | 786,963 | 3.3 |
| 8 | CENTURY 21 | 10 | 3,265,140 | 251,165 | 2.8 |
| 9 | PRINCIPAL DEVELOP | 1 | 2,274,683 | 252,743 | 1.9 |
| 10 | KEVO PROPERTIES | 2 | 1,814,645 | 259,235 | 1.5 |
| 11 | DWELL URBAN R.E. | 1 | 1,766,000 | 883,000 | 1.5 |
| 12 | EXIT REALTY | 1 | 1,733,900 | 433,475 | 1.5 |
| | All Others | | 29,421,126 | 267,465 | 25.0 |
| | Grand Total | | <u>117,834,606</u> | <u>318,472</u> | <u>100.0</u> |

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Contract Programming Associates

January 2019

LISTING SIDE UNITS Greater OKC Metro Area

Closed Residential Properties
In MLS Area 101-404
Grouped Offices

| <u>Rank</u> | <u>Company</u> | <u>Offices</u> | <u>Units</u> | <u>Share</u> |
|-------------|--------------------|----------------|--------------|--------------|
| 1 | KELLER WILLIAMS | 12 | 176 | 21.7 |
| 2 | METRO FIRST | 9 | 50 | 6.2 |
| 3 | RE / MAX | 14 | 42 | 5.2 |
| 4 | CENTURY 21 | 10 | 37 | 4.6 |
| 5 | BERKSHIRE HATHAWAY | 9 | 36 | 4.4 |
| 6 | METRO BROKERS | 24 | 35 | 4.3 |
| 7 | CHURCHILL BROWN | 3 | 30 | 3.7 |
| 8 | COLDWELL BANKER | 8 | 26 | 3.2 |
| 9 | PRINCIPAL DEVELOP | 1 | 21 | 2.6 |
| 10 | KEVO PROPERTIES | 2 | 19 | 2.3 |
| 11 | DILLARD GROUP | 1 | 12 | 1.5 |
| 12 | HAMILWOOD REAL EST | 1 | 12 | 1.5 |
| | All Others | | 314 | 38.8 |
| | Grand Total | | 810 | 100.0 |

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Contract Programming Associates

January 2019

LISTING SIDE - DOLLARS Greater OKC Metro Area

Closed Residential Properties
In MLS Area 101-404
Grouped Offices

| <u>Rank</u> | <u>Company</u> | <u>Offices</u> | <u>Dollars</u> | <u>Share</u> |
|-------------|----------------------|----------------|--------------------|--------------|
| 1 | KELLER WILLIAMS | 12 | 41,939,634 | 23.1 |
| 2 | METRO FIRST | 9 | 11,548,683 | 6.4 |
| 3 | CHURCHILL BROWN | 3 | 10,323,169 | 5.7 |
| 4 | RE / MAX | 14 | 8,002,601 | 4.4 |
| 5 | METRO BROKERS | 24 | 7,188,099 | 4.0 |
| 6 | BERKSHIRE HATHAWAY | 9 | 6,882,365 | 3.8 |
| 7 | CENTURY 21 | 10 | 6,051,637 | 3.3 |
| 8 | COLDWELL BANKER | 8 | 5,907,796 | 3.3 |
| 9 | PRINCIPAL DEVELOP | 1 | 5,153,770 | 2.8 |
| 10 | KEVO PROPERTIES | 2 | 3,519,270 | 1.9 |
| 11 | PREMIUM PROPERTY LLC | 1 | 3,093,850 | 1.7 |
| 12 | DILLARD GROUP | 1 | 2,976,275 | 1.6 |
| | All Others | | 68,852,759 | 37.9 |
| | Grand Total | | <u>181,439,908</u> | <u>100.0</u> |

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Contract Programming Associates

January 2019

SALES SIDE - UNITS Greater OKC Metro Area

Closed Residential Properties
In MLS Area 101-404
Grouped Offices

| <u>Rank</u> | <u>Company</u> | <u>Offices</u> | <u>Units</u> | <u>Share</u> |
|-------------|--------------------|----------------|--------------|--------------|
| 1 | KELLER WILLIAMS | 12 | 176 | 21.7 |
| 2 | METRO FIRST | 9 | 77 | 9.5 |
| 3 | METRO BROKERS | 24 | 42 | 5.2 |
| 4 | COLDWELL BANKER | 8 | 37 | 4.6 |
| 5 | CENTURY 21 | 10 | 34 | 4.2 |
| 6 | BERKSHIRE HATHAWAY | 9 | 29 | 3.6 |
| 7 | CHURCHILL BROWN | 3 | 22 | 2.7 |
| 8 | RE / MAX | 14 | 22 | 2.7 |
| 9 | KEVO PROPERTIES | 2 | 21 | 2.6 |
| 10 | EXP REALTY | 2 | 18 | 2.2 |
| 11 | WHITTINGTON REALTY | 1 | 18 | 2.2 |
| 12 | ALLEN REAL ESTATE | 1 | 13 | 1.6 |
| | All Others | | 301 | 37.2 |
| | Grand Total | | <u>810</u> | <u>100.0</u> |

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Contract Programming Associates

January 2019

SALES SIDE - DOLLARS Greater OKC Metro Area

Closed Residential Properties
In MLS Area 101-404
Grouped Offices

| <u>Rank</u> | <u>Company</u> | <u>Offices</u> | <u>Dollars</u> | <u>Share</u> |
|-------------|--------------------|----------------|--------------------|--------------|
| 1 | KELLER WILLIAMS | 12 | 42,256,432 | 23.3 |
| 2 | METRO FIRST | 9 | 18,699,067 | 10.3 |
| 3 | COLDWELL BANKER | 8 | 7,887,131 | 4.3 |
| 4 | METRO BROKERS | 24 | 7,883,199 | 4.3 |
| 5 | CENTURY 21 | 10 | 7,232,660 | 4.0 |
| 6 | CHURCHILL BROWN | 3 | 7,128,412 | 3.9 |
| 7 | BERKSHIRE HATHAWAY | 9 | 6,050,298 | 3.3 |
| 8 | RE / MAX | 14 | 5,861,515 | 3.2 |
| 9 | OKCMAR | 2 | 5,258,235 | 2.9 |
| 10 | ALLEN REAL ESTATE | 1 | 4,221,700 | 2.3 |
| 11 | KEVO PROPERTIES | 2 | 4,112,145 | 2.3 |
| 12 | CHAMBERLAIN REALTY | 2 | 3,044,994 | 1.7 |
| | All Others | | 61,804,120 | 34.1 |
| | Grand Total | | <u>181,439,908</u> | <u>100.0</u> |

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Contract Programming Associates

January 2019

LISTING & SALES - UNITS Greater OKC Metro Area

Closed Residential Properties
In MLS Area 101-404
Grouped Offices

| <u>Rank</u> | <u>Company</u> | <u>Offices</u> | <u>Units</u> | <u>Share</u> |
|-------------|--------------------|----------------|--------------|--------------|
| 1 | KELLER WILLIAMS | 12 | 352 | 21.7 |
| 2 | METRO FIRST | 9 | 127 | 7.8 |
| 3 | METRO BROKERS | 24 | 77 | 4.8 |
| 4 | CENTURY 21 | 10 | 71 | 4.4 |
| 5 | BERKSHIRE HATHAWAY | 9 | 65 | 4.0 |
| 6 | RE / MAX | 14 | 64 | 4.0 |
| 7 | COLDWELL BANKER | 8 | 63 | 3.9 |
| 8 | CHURCHILL BROWN | 3 | 52 | 3.2 |
| 9 | KEVO PROPERTIES | 2 | 40 | 2.5 |
| 10 | EXP REALTY | 2 | 28 | 1.7 |
| 11 | PRINCIPAL DEVELOP | 1 | 27 | 1.7 |
| 12 | WHITTINGTON REALTY | 1 | 21 | 1.3 |
| | All Others | | 633 | 39.1 |
| | Grand Total | | <u>1,620</u> | <u>100.0</u> |

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January 2019

LISTING & SALES - DOLLARS Greater OKC Metro Area

Closed Residential Properties
In MLS Area 101-404
Grouped Offices

| <u>Rank</u> | <u>Company</u> | <u>Offices</u> | <u>Dollars</u> | <u>Average</u> | <u>Share</u> |
|-------------|------------------------|----------------|--------------------|----------------|--------------|
| 1 | KELLER WILLIAMS | 12 | 84,196,066 | 239,193 | 23.2 |
| 2 | METRO FIRST | 9 | 30,247,750 | 238,171 | 8.3 |
| 3 | CHURCHILL BROWN | 3 | 17,451,581 | 335,607 | 4.8 |
| 4 | METRO BROKERS | 24 | 15,071,298 | 195,731 | 4.2 |
| 5 | RE / MAX | 14 | 13,864,116 | 216,627 | 3.8 |
| 6 | COLDWELL BANKER | 8 | 13,794,927 | 218,967 | 3.8 |
| 7 | CENTURY 21 | 10 | 13,284,297 | 187,103 | 3.7 |
| 8 | BERKSHIRE HATHAWAY | 9 | 12,932,663 | 198,964 | 3.6 |
| 9 | KEVO PROPERTIES | 2 | 7,631,415 | 190,785 | 2.1 |
| 10 | PRINCIPAL DEVELOP | 1 | 6,753,147 | 250,117 | 1.9 |
| 11 | ALLEN REAL ESTATE | 1 | 6,392,100 | 355,117 | 1.8 |
| 12 | OKCMAR | 2 | 6,201,411 | 442,958 | 1.7 |
| | All Others | | 135,059,045 | 207,783 | 37.2 |
| | Grand Total | | <u>362,879,816</u> | <u>224,000</u> | <u>100.0</u> |

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Contract Programming Associates

January 2019

LISTING SIDE UNITS OKC Entire MLS Database

Closed Residential Properties
In MLS Area All MLS Areas
Grouped Offices

| <u>Rank</u> | <u>Company</u> | <u>Offices</u> | <u>Units</u> | <u>Share</u> |
|-------------|--------------------|----------------|--------------|--------------|
| 1 | KELLER WILLIAMS | 12 | 241 | 18.7 |
| 2 | RE / MAX | 14 | 75 | 5.8 |
| 3 | METRO FIRST | 9 | 70 | 5.4 |
| 4 | CENTURY 21 | 10 | 63 | 4.9 |
| 5 | BERKSHIRE HATHAWAY | 9 | 62 | 4.8 |
| 6 | METRO BROKERS | 24 | 52 | 4.0 |
| 7 | COLDWELL BANKER | 8 | 40 | 3.1 |
| 8 | KEVO PROPERTIES | 2 | 38 | 2.9 |
| 9 | CHURCHILL BROWN | 3 | 35 | 2.7 |
| 10 | PRINCIPAL DEVELOP | 1 | 21 | 1.6 |
| 11 | EXP REALTY | 2 | 20 | 1.5 |
| 12 | ALL PRO REALTY | 1 | 16 | 1.2 |
| | All Others | | 559 | 43.3 |
| | Grand Total | | <u>1,292</u> | <u>100.0</u> |

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Contract Programming Associates

January 2019

LISTING SIDE - DOLLARS OKC Entire MLS Database

Closed Residential Properties
In MLS Area All MLS Areas
Grouped Offices

| <u>Rank</u> | <u>Company</u> | <u>Offices</u> | <u>Dollars</u> | <u>Share</u> |
|-------------|----------------------|----------------|--------------------|--------------|
| 1 | KELLER WILLIAMS | 12 | 54,044,109 | 21.4 |
| 2 | METRO FIRST | 9 | 15,165,833 | 6.0 |
| 3 | RE / MAX | 14 | 12,090,352 | 4.8 |
| 4 | CHURCHILL BROWN | 3 | 11,004,484 | 4.4 |
| 5 | BERKSHIRE HATHAWAY | 9 | 10,567,531 | 4.2 |
| 6 | METRO BROKERS | 24 | 9,786,699 | 3.9 |
| 7 | CENTURY 21 | 10 | 9,120,909 | 3.6 |
| 8 | COLDWELL BANKER | 8 | 7,985,340 | 3.2 |
| 9 | KEVO PROPERTIES | 2 | 6,755,340 | 2.7 |
| 10 | PRINCIPAL DEVELOP | 1 | 5,153,770 | 2.0 |
| 11 | PREMIUM PROPERTY LLC | 1 | 3,429,965 | 1.4 |
| 12 | EXP REALTY | 2 | 3,380,200 | 1.3 |
| | All Others | | 104,357,114 | 41.3 |
| | Grand Total | | <u>252,841,646</u> | <u>100.0</u> |

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January 2019

SALES SIDE - UNITS OKC Entire MLS Database

Closed Residential Properties
In MLS Area All MLS Areas
Grouped Offices

| <u>Rank</u> | <u>Company</u> | <u>Offices</u> | <u>Units</u> | <u>Share</u> |
|-------------|--------------------|----------------|--------------|--------------|
| 1 | KELLER WILLIAMS | 12 | 258 | 20.0 |
| 2 | METRO FIRST | 9 | 122 | 9.4 |
| 3 | METRO BROKERS | 24 | 58 | 4.5 |
| 4 | CENTURY 21 | 10 | 55 | 4.3 |
| 5 | RE / MAX | 14 | 53 | 4.1 |
| 6 | COLDWELL BANKER | 8 | 52 | 4.0 |
| 7 | BERKSHIRE HATHAWAY | 9 | 49 | 3.8 |
| 8 | OKCMAR | 2 | 40 | 3.1 |
| 9 | KEVO PROPERTIES | 2 | 36 | 2.8 |
| 10 | CHURCHILL BROWN | 3 | 30 | 2.3 |
| 11 | EXP REALTY | 2 | 23 | 1.8 |
| 12 | WHITTINGTON REALTY | 1 | 22 | 1.7 |
| | All Others | | 494 | 38.2 |
| | Grand Total | | <u>1,292</u> | <u>100.0</u> |

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Contract Programming Associates

January 2019

SALES SIDE - DOLLARS OKC Entire MLS Database

Closed Residential Properties
In MLS Area All MLS Areas
Grouped Offices

| <u>Rank</u> | <u>Company</u> | <u>Offices</u> | <u>Dollars</u> | <u>Share</u> |
|-------------|--------------------|----------------|--------------------|--------------|
| 1 | KELLER WILLIAMS | 12 | 57,249,040 | 22.6 |
| 2 | METRO FIRST | 9 | 25,136,651 | 9.9 |
| 3 | METRO BROKERS | 24 | 10,337,004 | 4.1 |
| 4 | CENTURY 21 | 10 | 9,982,775 | 3.9 |
| 5 | COLDWELL BANKER | 8 | 9,602,025 | 3.8 |
| 6 | OKCMAR | 2 | 9,493,925 | 3.8 |
| 7 | RE / MAX | 14 | 9,149,281 | 3.6 |
| 8 | BERKSHIRE HATHAWAY | 9 | 8,855,498 | 3.5 |
| 9 | CHURCHILL BROWN | 3 | 8,275,728 | 3.3 |
| 10 | KEVO PROPERTIES | 2 | 7,027,614 | 2.8 |
| 11 | ALLEN REAL ESTATE | 1 | 4,378,700 | 1.7 |
| 12 | CHAMBERLAIN REALTY | 2 | 4,258,394 | 1.7 |
| | All Others | | 89,095,011 | 35.2 |
| | Grand Total | | <u>252,841,646</u> | <u>100.0</u> |

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Contract Programming Associates

January 2019

LISTING & SALES - UNITS OKC Entire MLS Database

Closed Residential Properties
In MLS Area All MLS Areas
Grouped Offices

| <u>Rank</u> | <u>Company</u> | <u>Offices</u> | <u>Units</u> | <u>Share</u> |
|-------------|--------------------|----------------|--------------|--------------|
| 1 | KELLER WILLIAMS | 12 | 499 | 19.3 |
| 2 | METRO FIRST | 9 | 192 | 7.4 |
| 3 | RE / MAX | 14 | 128 | 5.0 |
| 4 | CENTURY 21 | 10 | 118 | 4.6 |
| 5 | BERKSHIRE HATHAWAY | 9 | 111 | 4.3 |
| 6 | METRO BROKERS | 24 | 110 | 4.3 |
| 7 | COLDWELL BANKER | 8 | 92 | 3.6 |
| 8 | KEVO PROPERTIES | 2 | 74 | 2.9 |
| 9 | CHURCHILL BROWN | 3 | 65 | 2.5 |
| 10 | EXP REALTY | 2 | 43 | 1.7 |
| 11 | OKCMAR | 2 | 42 | 1.6 |
| 12 | WHITTINGTON REALTY | 1 | 30 | 1.2 |
| | All Others | | 1,080 | 41.8 |
| | Grand Total | | <u>2,584</u> | <u>100.0</u> |

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Contract Programming Associates

January 2019

LISTING & SALES - DOLLARS OKC Entire MLS Database

Closed Residential Properties
In MLS Area All MLS Areas
Grouped Offices

| <u>Rank</u> | <u>Company</u> | <u>Offices</u> | <u>Dollars</u> | <u>Average</u> | <u>Share</u> |
|-------------|------------------------|----------------|--------------------|----------------|--------------|
| 1 | KELLER WILLIAMS | 12 | 111,293,149 | 223,032 | 22.0 |
| 2 | METRO FIRST | 9 | 40,302,484 | 209,909 | 8.0 |
| 3 | RE / MAX | 14 | 21,239,633 | 165,935 | 4.2 |
| 4 | METRO BROKERS | 24 | 20,123,703 | 182,943 | 4.0 |
| 5 | BERKSHIRE HATHAWAY | 9 | 19,423,029 | 174,982 | 3.8 |
| 6 | CHURCHILL BROWN | 3 | 19,280,212 | 296,619 | 3.8 |
| 7 | CENTURY 21 | 10 | 19,103,684 | 161,896 | 3.8 |
| 8 | COLDWELL BANKER | 8 | 17,587,365 | 191,167 | 3.5 |
| 9 | KEVO PROPERTIES | 2 | 13,782,954 | 186,256 | 2.7 |
| 10 | OKCMAR | 2 | 10,437,101 | 248,502 | 2.1 |
| 11 | ALLEN REAL ESTATE | 1 | 7,467,100 | 339,414 | 1.5 |
| 12 | EXP REALTY | 2 | 7,176,745 | 166,901 | 1.4 |
| | All Others | | 198,466,133 | 182,414 | 39.2 |
| | Grand Total | | <u>505,683,292</u> | <u>195,698</u> | <u>100.0</u> |

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Contract Programming Associates

January 2019

LISTING SIDE - UNITS Edmond Market Area

Closed Residential Properties
In MLS Area 111-115
Individual Offices

| <u>Rank</u> | <u>Company</u> | <u>Units</u> | <u>Share</u> |
|-------------|----------------------|--------------|--------------|
| 1 | KELLER WILLIAMS-ED | 37 | 20.0 |
| 2 | KELLER WILLIAMS-NW | 14 | 7.6 |
| 3 | PRINCIPAL DEVELOP | 8 | 4.3 |
| 4 | CHURCHILL-B ED 33RD | 7 | 3.8 |
| 5 | RE/MAX AT HOME | 7 | 3.8 |
| 6 | METRO FIRST EDMOND | 6 | 3.2 |
| 7 | CHURCHILL-B ED LILAC | 6 | 3.2 |
| 8 | ERA COURTYARD | 5 | 2.7 |
| 9 | METRO FIRST BRITTON | 4 | 2.2 |
| 10 | 4 CORNERS REALTY | 3 | 1.6 |
| 11 | KELLER WILLIAMS-NP | 3 | 1.6 |
| 12 | C-21 G-GREEN EDMOND | 3 | 1.6 |
| | All Others | 82 | 44.3 |
| | Grand Total | 185 | 100.0 |

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Contract Programming Associates

January 2019

LISTING SIDE - DOLLARS Edmond Market Area

Closed Residential Properties
In MLS Area 111-115
Individual Offices

| <u>Rank</u> | <u>Company</u> | <u>Dollars</u> | <u>Share</u> |
|-------------|----------------------|-------------------|--------------|
| 1 | KELLER WILLIAMS-ED | 9,884,085 | 16.8 |
| 2 | KELLER WILLIAMS-NW | 6,616,900 | 11.2 |
| 3 | CHURCHILL-B ED 33RD | 4,316,400 | 7.3 |
| 4 | METRO FIRST EDMOND | 2,509,400 | 4.3 |
| 5 | CHURCHILL-B ED LILAC | 2,449,319 | 4.2 |
| 6 | PRINCIPAL DEVELOP | 2,078,820 | 3.5 |
| 7 | METRO FIRST BRITTON | 1,694,806 | 2.9 |
| 8 | ERA COURTYARD | 1,642,500 | 2.8 |
| 9 | RE/MAX AT HOME | 1,339,301 | 2.3 |
| 10 | 4 CORNERS REALTY | 1,293,697 | 2.2 |
| 11 | CB-MIKE JONES GAIL | 1,278,001 | 2.2 |
| 12 | DWELL URBAN R.E. | 1,200,000 | 2.0 |
| | All Others | 22,614,074 | 38.4 |
| | Grand Total | <u>58,917,303</u> | <u>100.0</u> |

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Contract Programming Associates

January 2019

SALES SIDE - UNITS Edmond Market Area

Closed Residential Properties
In MLS Area 111-115
Individual Offices

| <u>Rank</u> | <u>Company</u> | <u>Units</u> | <u>Share</u> |
|-------------|---------------------|--------------|--------------|
| 1 | KELLER WILLIAMS-ED | 27 | 14.6 |
| 2 | KELLER WILLIAMS-NW | 12 | 6.5 |
| 3 | METRO FIRST EDMOND | 11 | 5.9 |
| 4 | CHURCHILL-B ED 33RD | 9 | 4.9 |
| 5 | METRO FIRST BRITTON | 8 | 4.3 |
| 6 | KELLER WILLIAMS-NP | 7 | 3.8 |
| 7 | CB-MIKE JONES GAIL | 7 | 3.8 |
| 8 | BERKSHIRE HA N MAY | 5 | 2.7 |
| 9 | OKCMAR | 4 | 2.2 |
| 10 | C-21 G-GREEN EDMOND | 4 | 2.2 |
| 11 | METRO FIRST YUKON | 4 | 2.2 |
| 12 | METRO B EDMOND T.B. | 4 | 2.2 |
| | All Others | 83 | 44.9 |
| | Grand Total | 185 | 100.0 |

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Contract Programming Associates

January 2019

SALES SIDE - DOLLARS Edmond Market Area

Closed Residential Properties
In MLS Area 111-115
Individual Offices

| <u>Rank</u> | <u>Company</u> | <u>Dollars</u> | <u>Share</u> |
|-------------|---------------------|----------------|--------------|
| 1 | KELLER WILLIAMS-ED | 9,950,289 | 16.9 |
| 2 | KELLER WILLIAMS-NW | 3,586,500 | 6.1 |
| 3 | METRO FIRST EDMOND | 3,332,095 | 5.7 |
| 4 | CHURCHILL-B ED 33RD | 3,300,287 | 5.6 |
| 5 | OKCMAR | 3,298,140 | 5.6 |
| 6 | METRO FIRST BRITTON | 3,063,900 | 5.2 |
| 7 | BERKSHIRE HA N MAY | 2,172,300 | 3.7 |
| 8 | KELLER WILLIAMS-NP | 2,085,900 | 3.5 |
| 9 | CB-MIKE JONES GAIL | 1,744,900 | 3.0 |
| 10 | 1ST UNITED OKLA | 1,200,000 | 2.0 |
| 11 | C-21 G-GREEN EDMOND | 1,170,250 | 2.0 |
| 12 | RE/MAX STILLWATER | 1,150,000 | 2.0 |
| | All Others | 22,862,742 | 38.8 |
| | Grand Total | 58,917,303 | 100.0 |

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Contract Programming Associates

January 2019

LISTING & SALES - UNITS Edmond Market Area

Closed Residential Properties
In MLS Area 111-115
Individual Offices

| <u>Rank</u> | <u>Company</u> | <u>Units</u> | <u>Share</u> |
|-------------|----------------------|--------------|--------------|
| 1 | KELLER WILLIAMS-ED | 64 | 17.3 |
| 2 | KELLER WILLIAMS-NW | 26 | 7.0 |
| 3 | METRO FIRST EDMOND | 17 | 4.6 |
| 4 | CHURCHILL-B ED 33RD | 16 | 4.3 |
| 5 | METRO FIRST BRITTON | 12 | 3.2 |
| 6 | KELLER WILLIAMS-NP | 10 | 2.7 |
| 7 | CB-MIKE JONES GAIL | 9 | 2.4 |
| 8 | PRINCIPAL DEVELOP | 9 | 2.4 |
| 9 | RE/MAX AT HOME | 9 | 2.4 |
| 10 | CHURCHILL-B ED LILAC | 8 | 2.2 |
| 11 | BERKSHIRE HA N MAY | 7 | 1.9 |
| 12 | C-21 G-GREEN EDMOND | 7 | 1.9 |
| | All Others | 176 | 47.6 |
| | Grand Total | <u>370</u> | <u>100.0</u> |

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Contract Programming Associates

January 2019

LISTING & SALES - DOLLARS Edmond Market Area

Closed Residential Properties
In MLS Area 111-115
Individual Offices

| <u>Rank</u> | <u>Company</u> | <u>Dollars</u> | <u>Average</u> | <u>Share</u> |
|-------------|----------------------|--------------------|----------------|--------------|
| 1 | KELLER WILLIAMS-ED | 19,834,374 | 309,912 | 16.8 |
| 2 | KELLER WILLIAMS-NW | 10,203,400 | 392,438 | 8.7 |
| 3 | CHURCHILL-B ED 33RD | 7,616,687 | 476,043 | 6.5 |
| 4 | METRO FIRST EDMOND | 5,841,495 | 343,617 | 5.0 |
| 5 | METRO FIRST BRITTON | 4,758,706 | 396,559 | 4.0 |
| 6 | OKCMAR | 3,934,816 | 786,963 | 3.3 |
| 7 | CHURCHILL-B ED LILAC | 3,496,544 | 437,068 | 3.0 |
| 8 | KELLER WILLIAMS-NP | 3,204,800 | 320,480 | 2.7 |
| 9 | CB-MIKE JONES GAIL | 3,022,901 | 335,878 | 2.6 |
| 10 | BERKSHIRE HA N MAY | 2,817,100 | 402,443 | 2.4 |
| 11 | PRINCIPAL DEVELOP | 2,274,683 | 252,743 | 1.9 |
| 12 | C-21 G-GREEN EDMOND | 2,225,250 | 317,893 | 1.9 |
| | All Others | 48,603,850 | 270,021 | 41.2 |
| | Grand Total | <u>117,834,606</u> | <u>318,472</u> | <u>100.0</u> |

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Contract Programming Associates

January 2019

LISTING SIDE - UNITS Greater OKC Metro Area

Closed Residential Properties
In MLS Area 101-404
Individual Offices

| <u>Rank</u> | <u>Company</u> | <u>Units</u> | <u>Share</u> |
|-------------|---------------------|--------------|--------------|
| 1 | KELLER WILLIAMS-NW | 61 | 7.5 |
| 2 | KELLER WILLIAMS-ED | 49 | 6.0 |
| 3 | KELLER WILLIAMS-NOR | 27 | 3.3 |
| 4 | METRO FIRST BRITTON | 23 | 2.8 |
| 5 | KELLER WILLIAMS-GM | 22 | 2.7 |
| 6 | PRINCIPAL DEVELOP | 21 | 2.6 |
| 7 | KEVO PROP SHARTEL | 18 | 2.2 |
| 8 | BERKSHIRE HA N MAY | 14 | 1.7 |
| 9 | METRO B NORMAN MAIN | 13 | 1.6 |
| 10 | CHURCHILL-B ED 33RD | 12 | 1.5 |
| 11 | DILLARD GROUP | 12 | 1.5 |
| 12 | HAMILWOOD REAL EST | 12 | 1.5 |
| | All Others | 526 | 64.9 |
| | Grand Total | 810 | 100.0 |

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Contract Programming Associates

January 2019

LISTING SIDE - DOLLARS Greater OKC Metro Area

Closed Residential Properties
In MLS Area 101-404
Individual Offices

| <u>Rank</u> | <u>Company</u> | <u>Dollars</u> | <u>Share</u> |
|-------------|----------------------|----------------|--------------|
| 1 | KELLER WILLIAMS-NW | 17,486,500 | 9.6 |
| 2 | KELLER WILLIAMS-ED | 12,449,785 | 6.9 |
| 3 | METRO FIRST BRITTON | 5,624,106 | 3.1 |
| 4 | CHURCHILL-B ED 33RD | 5,168,300 | 2.8 |
| 5 | PRINCIPAL DEVELOP | 5,153,770 | 2.8 |
| 6 | KELLER WILLIAMS-NOR | 4,298,700 | 2.4 |
| 7 | KELLER WILLIAMS-GM | 4,292,099 | 2.4 |
| 8 | METRO B NORMAN MAIN | 3,246,399 | 1.8 |
| 9 | KEVO PROP SHARTEL | 3,217,270 | 1.8 |
| 10 | CHURCHILL-B ED LILAC | 3,200,069 | 1.8 |
| 11 | RE/MAX FIRST | 3,130,500 | 1.7 |
| 12 | PREMIUM PROPERTY LLC | 3,093,850 | 1.7 |
| | All Others | 111,078,560 | 61.2 |
| | Grand Total | 181,439,908 | 100.0 |

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Contract Programming Associates

January 2019

SALES SIDE - UNITS Greater OKC Metro Area

Closed Residential Properties
In MLS Area 101-404
Individual Offices

| <u>Rank</u> | <u>Company</u> | <u>Units</u> | <u>Share</u> |
|-------------|---------------------|--------------|--------------|
| 1 | KELLER WILLIAMS-NW | 61 | 7.5 |
| 2 | KELLER WILLIAMS-ED | 42 | 5.2 |
| 3 | KELLER WILLIAMS-NOR | 29 | 3.6 |
| 4 | METRO FIRST BRITTON | 27 | 3.3 |
| 5 | KELLER WILLIAMS-NP | 23 | 2.8 |
| 6 | METRO FIRST EDMOND | 20 | 2.5 |
| 7 | KEVO PROP SHARTEL | 20 | 2.5 |
| 8 | METRO FIRST YUKON | 18 | 2.2 |
| 9 | WHITTINGTON REALTY | 18 | 2.2 |
| 10 | METRO B NORMAN MAIN | 18 | 2.2 |
| 11 | KELLER WILLIAMS-GM | 17 | 2.1 |
| 12 | EXP REALTY | 17 | 2.1 |
| | All Others | 500 | 61.7 |
| | Grand Total | <u>810</u> | <u>100.0</u> |

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Contract Programming Associates

January 2019

SALES SIDE - DOLLARS Greater OKC Metro Area

Closed Residential Properties
In MLS Area 101-404
Individual Offices

| <u>Rank</u> | <u>Company</u> | <u>Dollars</u> | <u>Share</u> |
|-------------|---------------------|--------------------|--------------|
| 1 | KELLER WILLIAMS-NW | 14,744,370 | 8.1 |
| 2 | KELLER WILLIAMS-ED | 13,269,189 | 7.3 |
| 3 | METRO FIRST BRITTON | 8,129,255 | 4.5 |
| 4 | METRO FIRST EDMOND | 5,373,335 | 3.0 |
| 5 | OKCMAR | 5,258,235 | 2.9 |
| 6 | KELLER WILLIAMS-NOR | 5,242,197 | 2.9 |
| 7 | KELLER WILLIAMS-NP | 5,075,049 | 2.8 |
| 8 | ALLEN REAL ESTATE | 4,221,700 | 2.3 |
| 9 | CHURCHILL-B ED 33RD | 4,108,787 | 2.3 |
| 10 | KEVO PROP SHARTEL | 3,917,145 | 2.2 |
| 11 | BERKSHIRE HA N MAY | 3,375,498 | 1.9 |
| 12 | METRO FIRST YUKON | 3,351,085 | 1.8 |
| | All Others | 105,374,063 | 58.1 |
| | Grand Total | <u>181,439,908</u> | <u>100.0</u> |

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Contract Programming Associates

January 2019

LISTING & SALES - UNITS Greater OKC Metro Area

Closed Residential Properties
In MLS Area 101-404
Individual Offices

| <u>Rank</u> | <u>Company</u> | <u>Units</u> | <u>Share</u> |
|-------------|---------------------|--------------|--------------|
| 1 | KELLER WILLIAMS-NW | 122 | 7.5 |
| 2 | KELLER WILLIAMS-ED | 91 | 5.6 |
| 3 | KELLER WILLIAMS-NOR | 56 | 3.5 |
| 4 | METRO FIRST BRITTON | 50 | 3.1 |
| 5 | KELLER WILLIAMS-GM | 39 | 2.4 |
| 6 | KEVO PROP SHARTEL | 38 | 2.3 |
| 7 | KELLER WILLIAMS-NP | 34 | 2.1 |
| 8 | METRO B NORMAN MAIN | 31 | 1.9 |
| 9 | METRO FIRST EDMOND | 30 | 1.9 |
| 10 | BERKSHIRE HA N MAY | 28 | 1.7 |
| 11 | PRINCIPAL DEVELOP | 27 | 1.7 |
| 12 | CHURCHILL-B ED 33RD | 25 | 1.5 |
| | All Others | 1,049 | 64.8 |
| | Grand Total | <u>1,620</u> | <u>100.0</u> |

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Contract Programming Associates

January 2019

LISTING & SALES - DOLLARS Greater OKC Metro Area

Closed Residential Properties
In MLS Area 101-404
Individual Offices

| <u>Rank</u> | <u>Company</u> | <u>Dollars</u> | <u>Average</u> | <u>Share</u> |
|-------------|---------------------|--------------------|----------------|--------------|
| 1 | KELLER WILLIAMS-NW | 32,230,870 | 264,187 | 8.9 |
| 2 | KELLER WILLIAMS-ED | 25,718,974 | 282,626 | 7.1 |
| 3 | METRO FIRST BRITTON | 13,753,361 | 275,067 | 3.8 |
| 4 | KELLER WILLIAMS-NOR | 9,540,897 | 170,373 | 2.6 |
| 5 | CHURCHILL-B ED 33RD | 9,277,087 | 371,083 | 2.6 |
| 6 | METRO FIRST EDMOND | 8,264,012 | 275,467 | 2.3 |
| 7 | KELLER WILLIAMS-GM | 7,519,426 | 192,806 | 2.1 |
| 8 | KELLER WILLIAMS-NP | 7,342,099 | 215,944 | 2.0 |
| 9 | KEVO PROP SHARTEL | 7,134,415 | 187,748 | 2.0 |
| 10 | PRINCIPAL DEVELOP | 6,753,147 | 250,117 | 1.9 |
| 11 | ALLEN REAL ESTATE | 6,392,100 | 355,117 | 1.8 |
| 12 | BERKSHIRE HA N MAY | 6,248,363 | 223,156 | 1.7 |
| | All Others | 222,705,065 | 209,703 | 61.4 |
| | Grand Total | <u>362,879,816</u> | <u>224,000</u> | <u>100.0</u> |

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Contract Programming Associates

January 2019

LISTING SIDE - UNITS OKC Entire MLS Database

Closed Residential Properties
In MLS Area All MLS Areas
Individual Offices

| <u>Rank</u> | <u>Company</u> | <u>Units</u> | <u>Share</u> |
|-------------|---------------------|--------------|--------------|
| 1 | KELLER WILLIAMS-NW | 74 | 5.7 |
| 2 | KELLER WILLIAMS-ED | 61 | 4.7 |
| 3 | KELLER WILLIAMS-NOR | 43 | 3.3 |
| 4 | KEVO PROP SHARTEL | 37 | 2.9 |
| 5 | KELLER WILLIAMS-GM | 33 | 2.6 |
| 6 | METRO FIRST BRITTON | 30 | 2.3 |
| 7 | METRO B NORMAN MAIN | 23 | 1.8 |
| 8 | PRINCIPAL DEVELOP | 21 | 1.6 |
| 9 | EXP REALTY | 18 | 1.4 |
| 10 | METRO FIRST EDMOND | 17 | 1.3 |
| 11 | KELLER WILLIAMS-NP | 16 | 1.2 |
| 12 | BERKSHIRE HA N MAY | 16 | 1.2 |
| | All Others | 903 | 69.9 |
| | Grand Total | <u>1,292</u> | <u>100.0</u> |

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Contract Programming Associates

January 2019

LISTING SIDE - DOLLARS OKC Entire MLS Database

Closed Residential Properties
In MLS Area All MLS Areas
Individual Offices

| <u>Rank</u> | <u>Company</u> | <u>Dollars</u> | <u>Share</u> |
|-------------|----------------------|--------------------|--------------|
| 1 | KELLER WILLIAMS-NW | 19,592,507 | 7.7 |
| 2 | KELLER WILLIAMS-ED | 14,219,025 | 5.6 |
| 3 | KELLER WILLIAMS-NOR | 7,195,200 | 2.8 |
| 4 | KELLER WILLIAMS-GM | 6,731,827 | 2.7 |
| 5 | METRO FIRST BRITTON | 6,506,106 | 2.6 |
| 6 | KEVO PROP SHARTEL | 6,453,340 | 2.6 |
| 7 | CHURCHILL-B ED 33RD | 5,521,616 | 2.2 |
| 8 | PRINCIPAL DEVELOP | 5,153,770 | 2.0 |
| 9 | METRO FIRST EDMOND | 4,990,177 | 2.0 |
| 10 | METRO B NORMAN MAIN | 4,917,999 | 1.9 |
| 11 | KELLER WILLIAMS-NP | 3,808,050 | 1.5 |
| 12 | PREMIUM PROPERTY LLC | 3,429,965 | 1.4 |
| | All Others | 164,322,064 | 65.0 |
| | Grand Total | <u>252,841,646</u> | <u>100.0</u> |

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Contract Programming Associates

January 2019

SALES SIDE - UNITS OKC Entire MLS Database

Closed Residential Properties
In MLS Area All MLS Areas
Individual Offices

| <u>Rank</u> | <u>Company</u> | <u>Units</u> | <u>Share</u> |
|-------------|---------------------|--------------|--------------|
| 1 | KELLER WILLIAMS-NW | 86 | 6.7 |
| 2 | KELLER WILLIAMS-ED | 57 | 4.4 |
| 3 | METRO FIRST BRITTON | 46 | 3.6 |
| 4 | OKCMAR | 40 | 3.1 |
| 5 | KELLER WILLIAMS-NOR | 40 | 3.1 |
| 6 | KELLER WILLIAMS-NP | 36 | 2.8 |
| 7 | KEVO PROP SHARTEL | 35 | 2.7 |
| 8 | KELLER WILLIAMS-GM | 32 | 2.5 |
| 9 | METRO FIRST EDMOND | 28 | 2.2 |
| 10 | METRO B NORMAN MAIN | 25 | 1.9 |
| 11 | METRO FIRST YUKON | 22 | 1.7 |
| 12 | WHITTINGTON REALTY | 22 | 1.7 |
| | All Others | 823 | 63.7 |
| | Grand Total | <u>1,292</u> | <u>100.0</u> |

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Contract Programming Associates

January 2019

SALES SIDE - DOLLARS OKC Entire MLS Database

Closed Residential Properties
In MLS Area All MLS Areas
Individual Offices

| <u>Rank</u> | <u>Company</u> | <u>Dollars</u> | <u>Share</u> |
|-------------|---------------------|--------------------|--------------|
| 1 | KELLER WILLIAMS-NW | 19,276,776 | 7.6 |
| 2 | KELLER WILLIAMS-ED | 16,417,839 | 6.5 |
| 3 | METRO FIRST BRITTON | 11,175,885 | 4.4 |
| 4 | OKCMAR | 9,493,925 | 3.8 |
| 5 | KELLER WILLIAMS-NP | 8,201,233 | 3.2 |
| 6 | KEVO PROP SHARTEL | 6,832,614 | 2.7 |
| 7 | METRO FIRST EDMOND | 6,742,335 | 2.7 |
| 8 | KELLER WILLIAMS-NOR | 6,634,947 | 2.6 |
| 9 | KELLER WILLIAMS-GM | 5,546,945 | 2.2 |
| 10 | CHURCHILL-B ED 33RD | 4,794,603 | 1.9 |
| 11 | BERKSHIRE HA N MAY | 4,431,698 | 1.8 |
| 12 | ALLEN REAL ESTATE | 4,378,700 | 1.7 |
| | All Others | 148,914,146 | 58.9 |
| | Grand Total | <u>252,841,646</u> | <u>100.0</u> |

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Contract Programming Associates

January 2019

LISTING & SALES - UNITS OKC Entire MLS Database

Closed Residential Properties
In MLS Area All MLS Areas
Individual Offices

| <u>Rank</u> | <u>Company</u> | <u>Units</u> | <u>Share</u> |
|-------------|---------------------|--------------|--------------|
| 1 | KELLER WILLIAMS-NW | 160 | 6.2 |
| 2 | KELLER WILLIAMS-ED | 118 | 4.6 |
| 3 | KELLER WILLIAMS-NOR | 83 | 3.2 |
| 4 | METRO FIRST BRITTON | 76 | 2.9 |
| 5 | KEVO PROP SHARTEL | 72 | 2.8 |
| 6 | KELLER WILLIAMS-GM | 65 | 2.5 |
| 7 | KELLER WILLIAMS-NP | 52 | 2.0 |
| 8 | METRO B NORMAN MAIN | 48 | 1.9 |
| 9 | METRO FIRST EDMOND | 45 | 1.7 |
| 10 | OKCMAR | 42 | 1.6 |
| 11 | EXP REALTY | 40 | 1.5 |
| 12 | BERKSHIRE HAN MAY | 36 | 1.4 |
| | All Others | 1,747 | 67.6 |
| | Grand Total | <u>2,584</u> | <u>100.0</u> |

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Contract Programming Associates

January 2019

LISTING & SALES - DOLLARS OKC Entire MLS Database

Closed Residential Properties
In MLS Area All MLS Areas
Individual Offices

| Rank | Company | Dollars | Average | Share |
|------|---------------------|--------------------|----------------|--------------|
| 1 | KELLER WILLIAMS-NW | 38,869,283 | 242,933 | 7.7 |
| 2 | KELLER WILLIAMS-ED | 30,636,864 | 259,634 | 6.1 |
| 3 | METRO FIRST BRITTON | 17,681,991 | 232,658 | 3.5 |
| 4 | KELLER WILLIAMS-NOR | 13,830,147 | 166,628 | 2.7 |
| 5 | KEVO PROP SHARTEL | 13,285,954 | 184,527 | 2.6 |
| 6 | KELLER WILLIAMS-GM | 12,278,772 | 188,904 | 2.4 |
| 7 | KELLER WILLIAMS-NP | 12,009,283 | 230,948 | 2.4 |
| 8 | METRO FIRST EDMOND | 11,732,512 | 260,722 | 2.3 |
| 9 | OKCMAR | 10,437,101 | 248,502 | 2.1 |
| 10 | CHURCHILL-B ED 33RD | 10,316,219 | 322,382 | 2.0 |
| 11 | METRO B NORMAN MAIN | 8,454,358 | 176,132 | 1.7 |
| 12 | ALLEN REAL ESTATE | 7,467,100 | 339,414 | 1.5 |
| | All Others | 318,683,708 | 180,149 | 63.0 |
| | Grand Total | <u>505,683,292</u> | <u>195,698</u> | <u>100.0</u> |

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