

# Contract Programming Associates

February 2019

## LISTING SIDE UNITS Edmond Market Area

Closed Residential Properties  
In MLS Area 111-115  
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS	12	69	26.7
2	CHURCHILL BROWN	3	25	9.7
3	METRO FIRST	8	22	8.5
4	BERKSHIRE HATHAWAY	10	15	5.8
5	RE / MAX	12	11	4.3
6	PONEER REALTY	1	9	3.5
7	CENTRAL OK REAL EST	1	9	3.5
8	CENTURY 21	11	6	2.3
9	METRO BROKERS	26	5	1.9
10	PREMIUM PROPERTY LLC	1	5	1.9
11	PRINCIPAL DEVELOP	1	5	1.9
12	MCCALED HOMES	1	4	1.6
	All Others		73	28.3
	Grand Total		<u>258</u>	<u>100.0</u>

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# Contract Programming Associates

February 2019

## LISTING SIDE - DOLLARS Edmond Market Area

Closed Residential Properties  
In MLS Area 111-115  
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS	12	20,918,495	26.6
2	CHURCHILL BROWN	3	12,086,541	15.4
3	METRO FIRST	8	6,424,580	8.2
4	BERKSHIRE HATHAWAY	10	5,632,150	7.2
5	PONEER REALTY	1	2,772,406	3.5
6	RE / MAX	12	2,510,600	3.2
7	METRO BROKERS	26	2,045,200	2.6
8	CENTURY 21	11	1,968,400	2.5
9	CENTRAL OK REAL EST	1	1,723,145	2.2
10	MCCALEB HOMES	1	1,620,122	2.1
11	ERA	1	1,531,900	1.9
12	RICHARD M KANALY	1	1,375,000	1.7
	All Others		18,103,760	23.0
	Grand Total		<u>78,712,299</u>	<u>100.0</u>

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# Contract Programming Associates

February 2019

## SALES SIDE - UNITS Edmond Market Area

Closed Residential Properties  
In MLS Area 111-115  
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS	12	86	33.3
2	METRO FIRST	8	18	7.0
3	BERKSHIRE HATHAWAY	10	15	5.8
4	CENTURY 21	11	11	4.3
5	CHURCHILL BROWN	3	9	3.5
6	COLDWELL BANKER	9	9	3.5
7	RE / MAX	12	8	3.1
8	METRO BROKERS	26	6	2.3
9	EXP REALTY	3	6	2.3
10	ERA	1	5	1.9
11	4 CORNERS REALTY	1	5	1.9
12	MCCAULEB HOMES	1	4	1.6
	All Others		76	29.5
	Grand Total		<u>258</u>	<u>100.0</u>

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# Contract Programming Associates

February 2019

## SALES SIDE - DOLLARS Edmond Market Area

Closed Residential Properties  
In MLS Area 111-115  
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS	12	27,912,725	35.5
2	METRO FIRST	8	4,405,932	5.6
3	BERKSHIRE HATHAWAY	10	3,694,382	4.7
4	CENTURY 21	11	3,412,792	4.3
5	CHURCHILL BROWN	3	2,982,506	3.8
6	METRO BROKERS	26	2,771,200	3.5
7	ALLEN REAL ESTATE	1	2,395,000	3.0
8	ERA	1	2,275,348	2.9
9	RE / MAX	12	2,159,000	2.7
10	COLDWELL BANKER	9	1,979,804	2.5
11	MCCALED HOMES	1	1,620,122	2.1
12	4 CORNERS REALTY	1	1,535,349	2.0
	All Others		21,568,139	27.4
	Grand Total		78,712,299	100.0

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February 2019

## LISTING & SALES - UNITS Edmond Market Area

Closed Residential Properties  
In MLS Area 111-115  
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS	12	155	30.0
2	METRO FIRST	8	40	7.8
3	CHURCHILL BROWN	3	34	6.6
4	BERKSHIRE HATHAWAY	10	30	5.8
5	RE / MAX	12	19	3.7
6	CENTURY 21	11	17	3.3
7	COLDWELL BANKER	9	12	2.3
8	METRO BROKERS	26	11	2.1
9	CENTRAL OK REAL EST	1	11	2.1
10	ERA	1	9	1.7
11	PONEER REALTY	1	9	1.7
12	MCCAULEB HOMES	1	8	1.6
	All Others		161	31.2
	Grand Total		<u>516</u>	<u>100.0</u>

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# Contract Programming Associates

February 2019

## LISTING & SALES - DOLLARS Edmond Market Area

Closed Residential Properties  
In MLS Area 111-115  
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Dollars</u>	<u>Average</u>	<u>Share</u>
1	<b>KELLER WILLIAMS</b>	12	<b>48,831,220</b>	<b>315,040</b>	<b>31.0</b>
2	CHURCHILL BROWN	3	15,069,047	443,207	9.6
3	METRO FIRST	8	10,830,512	270,763	6.9
4	BERKSHIRE HATHAWAY	10	9,326,532	310,884	5.9
5	CENTURY 21	11	5,381,192	316,541	3.4
6	METRO BROKERS	26	4,816,400	437,855	3.1
7	RE / MAX	12	4,669,600	245,768	3.0
8	ERA	1	3,807,248	423,028	2.4
9	ALLEN REAL ESTATE	1	3,530,000	1,176,667	2.2
10	MCCALEB HOMES	1	3,240,244	405,031	2.1
11	PONEER REALTY	1	2,772,406	308,045	1.8
12	COLDWELL BANKER	9	2,516,514	209,710	1.6
	All Others		42,633,683	252,270	27.1
	Grand Total		<u>157,424,598</u>	<u>305,086</u>	<u>100.0</u>

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# Contract Programming Associates

February 2019

## LISTING SIDE UNITS Greater OKC Metro Area

Closed Residential Properties  
In MLS Area 101-404  
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS	12	239	24.0
2	METRO FIRST	8	65	6.5
3	BERKSHIRE HATHAWAY	10	48	4.8
4	CENTURY 21	11	46	4.6
5	CHURCHILL BROWN	3	40	4.0
6	METRO BROKERS	26	39	3.9
7	RE / MAX	12	32	3.2
8	PRINCIPAL DEVELOP	1	30	3.0
9	CENTRAL OK REAL EST	1	24	2.4
10	COLDWELL BANKER	9	23	2.3
11	PONEER REALTY	1	20	2.0
12	KEVO PROPERTIES	1	20	2.0
	All Others		368	37.0
	Grand Total		<u>994</u>	<u>100.0</u>

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# Contract Programming Associates

February 2019

## LISTING SIDE - DOLLARS Greater OKC Metro Area

Closed Residential Properties  
In MLS Area 101-404  
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS	12	55,641,822	25.0
2	CHURCHILL BROWN	3	17,860,979	8.0
3	METRO FIRST	8	13,836,305	6.2
4	BERKSHIRE HATHAWAY	10	12,619,262	5.7
5	METRO BROKERS	26	8,815,380	4.0
6	CENTURY 21	11	7,764,113	3.5
7	RE / MAX	12	6,867,450	3.1
8	PRINCIPAL DEVELOP	1	6,779,422	3.0
9	PONEER REALTY	1	5,940,132	2.7
10	CENTRAL OK REAL EST	1	4,548,993	2.0
11	COLDWELL BANKER	9	4,359,297	2.0
12	KEVO PROPERTIES	1	3,217,700	1.4
	All Others		74,241,670	33.4
	Grand Total		<u>222,492,525</u>	<u>100.0</u>

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# Contract Programming Associates

February 2019

## SALES SIDE - UNITS Greater OKC Metro Area

Closed Residential Properties  
In MLS Area 101-404  
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS	12	263	26.5
2	METRO FIRST	8	64	6.4
3	BERKSHIRE HATHAWAY	10	46	4.6
4	CENTURY 21	11	45	4.5
5	METRO BROKERS	26	43	4.3
6	COLDWELL BANKER	9	38	3.8
7	RE / MAX	12	27	2.7
8	KEVO PROPERTIES	1	27	2.7
9	CHURCHILL BROWN	3	25	2.5
10	EXP REALTY	3	18	1.8
11	4 CORNERS REALTY	1	15	1.5
12	PROVIDENCE REALTY	1	14	1.4
	All Others		369	37.1
	Grand Total		994	100.0

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## SALES SIDE - DOLLARS Greater OKC Metro Area

Closed Residential Properties  
In MLS Area 101-404  
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS	12	60,563,374	27.2
2	METRO FIRST	8	13,711,218	6.2
3	METRO BROKERS	26	9,697,912	4.4
4	BERKSHIRE HATHAWAY	10	8,848,281	4.0
5	COLDWELL BANKER	9	8,762,293	3.9
6	CENTURY 21	11	8,511,147	3.8
7	RE / MAX	12	6,572,550	3.0
8	CHURCHILL BROWN	3	6,531,748	2.9
9	KEVO PROPERTIES	1	4,808,777	2.2
10	4 CORNERS REALTY	1	4,724,829	2.1
11	FIRST SOURCE	1	4,580,500	2.1
12	EXP REALTY	3	3,788,884	1.7
	All Others		81,391,012	36.6
	Grand Total		<u>222,492,525</u>	<u>100.0</u>

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## LISTING & SALES - UNITS Greater OKC Metro Area

Closed Residential Properties  
In MLS Area 101-404  
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS	12	502	25.3
2	METRO FIRST	8	129	6.5
3	BERKSHIRE HATHAWAY	10	94	4.7
4	CENTURY 21	11	91	4.6
5	METRO BROKERS	26	82	4.1
6	CHURCHILL BROWN	3	65	3.3
7	COLDWELL BANKER	9	61	3.1
8	RE / MAX	12	59	3.0
9	KEVO PROPERTIES	1	47	2.4
10	PRINCIPAL DEVELOP	1	43	2.2
11	EXP REALTY	3	35	1.8
12	CENTRAL OK REAL EST	1	32	1.6
	All Others		748	37.6
	Grand Total		<u>1,988</u>	<u>100.0</u>

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## LISTING & SALES - DOLLARS Greater OKC Metro Area

Closed Residential Properties  
In MLS Area 101-404  
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Dollars</u>	<u>Average</u>	<u>Share</u>
1	<b>KELLER WILLIAMS</b>	12	<b>116,205,196</b>	<b>231,484</b>	<b>26.1</b>
2	METRO FIRST	8	27,547,523	213,547	6.2
3	CHURCHILL BROWN	3	24,392,727	375,273	5.5
4	BERKSHIRE HATHAWAY	10	21,467,543	228,378	4.8
5	METRO BROKERS	26	18,513,292	225,772	4.2
6	CENTURY 21	11	16,275,260	178,849	3.7
7	RE / MAX	12	13,440,000	227,797	3.0
8	COLDWELL BANKER	9	13,121,590	215,108	2.9
9	PRINCIPAL DEVELOP	1	9,387,462	218,313	2.1
10	KEVO PROPERTIES	1	8,026,477	170,776	1.8
11	EXP REALTY	3	6,860,084	196,002	1.5
12	PONEER REALTY	1	6,189,132	281,324	1.4
	All Others		163,558,764	215,777	36.8
	Grand Total		<u>444,985,050</u>	<u>223,836</u>	<u>100.0</u>

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# Contract Programming Associates

February 2019

## LISTING SIDE UNITS OKC Entire MLS Database

Closed Residential Properties  
In MLS Area All MLS Areas  
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS	12	332	21.3
2	METRO FIRST	8	86	5.5
3	BERKSHIRE HATHAWAY	10	84	5.4
4	CENTURY 21	11	74	4.7
5	RE / MAX	12	72	4.6
6	METRO BROKERS	26	54	3.5
7	CHURCHILL BROWN	3	49	3.1
8	KEVO PROPERTIES	1	45	2.9
9	COLDWELL BANKER	9	43	2.8
10	PRINCIPAL DEVELOP	1	31	2.0
11	EXP REALTY	3	26	1.7
12	CENTRAL OK REAL EST	1	25	1.6
	All Others		638	40.9
	Grand Total		<u>1,559</u>	<u>100.0</u>

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February 2019

## LISTING SIDE - DOLLARS OKC Entire MLS Database

Closed Residential Properties  
In MLS Area All MLS Areas  
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS	12	72,189,007	23.5
2	CHURCHILL BROWN	3	19,488,779	6.3
3	BERKSHIRE HATHAWAY	10	17,720,144	5.8
4	METRO FIRST	8	16,439,105	5.3
5	CENTURY 21	11	11,971,408	3.9
6	RE / MAX	12	11,501,200	3.7
7	METRO BROKERS	26	11,360,030	3.7
8	PRINCIPAL DEVELOP	1	7,032,022	2.3
9	COLDWELL BANKER	9	7,009,197	2.3
10	KEVO PROPERTIES	1	6,598,210	2.1
11	PONEER REALTY	1	6,204,132	2.0
12	CENTRAL OK REAL EST	1	4,633,493	1.5
	All Others		115,403,467	37.5
	Grand Total		<u>307,550,194</u>	<u>100.0</u>

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Closed Residential Properties  
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<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS	12	362	23.2
2	METRO FIRST	8	100	6.4
3	CENTURY 21	11	82	5.3
4	BERKSHIRE HATHAWAY	10	79	5.1
5	METRO BROKERS	26	69	4.4
6	RE / MAX	12	65	4.2
7	COLDWELL BANKER	9	48	3.1
8	KEVO PROPERTIES	1	46	3.0
9	CHURCHILL BROWN	3	34	2.2
10	OKCMAR	2	24	1.5
11	EXP REALTY	3	23	1.5
12	PROVIDENCE REALTY	1	18	1.2
	All Others		609	39.1
	Grand Total		<u>1,559</u>	<u>100.0</u>

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<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS	12	77,261,510	25.1
2	METRO FIRST	8	18,806,913	6.1
3	METRO BROKERS	26	14,102,612	4.6
4	BERKSHIRE HATHAWAY	10	13,783,881	4.5
5	CENTURY 21	11	13,358,175	4.3
6	RE / MAX	12	11,000,225	3.6
7	COLDWELL BANKER	9	10,226,942	3.3
8	CHURCHILL BROWN	3	9,196,888	3.0
9	KEVO PROPERTIES	1	7,962,477	2.6
10	OKCMAR	2	5,079,785	1.7
11	4 CORNERS REALTY	1	5,068,201	1.6
12	EXP REALTY	3	4,910,384	1.6
	All Others		116,792,201	38.0
	Grand Total		<u>307,550,194</u>	<u>100.0</u>

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Closed Residential Properties  
In MLS Area All MLS Areas  
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS	12	694	22.3
2	METRO FIRST	8	186	6.0
3	BERKSHIRE HATHAWAY	10	163	5.2
4	CENTURY 21	11	156	5.0
5	RE / MAX	12	137	4.4
6	METRO BROKERS	26	123	3.9
7	COLDWELL BANKER	9	91	2.9
8	KEVO PROPERTIES	1	91	2.9
9	CHURCHILL BROWN	3	83	2.7
10	EXP REALTY	3	49	1.6
11	PRINCIPAL DEVELOP	1	45	1.4
12	OKCMAR	2	35	1.1
	All Others		1,265	40.6
	Grand Total		<u>3,118</u>	<u>100.0</u>

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Closed Residential Properties  
In MLS Area All MLS Areas  
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Dollars</u>	<u>Average</u>	<u>Share</u>
1	<b>KELLER WILLIAMS</b>	12	<b>149,450,517</b>	<b>215,347</b>	<b>24.3</b>
2	METRO FIRST	8	35,246,018	189,495	5.7
3	BERKSHIRE HATHAWAY	10	31,504,025	193,276	5.1
4	CHURCHILL BROWN	3	28,685,667	345,610	4.7
5	METRO BROKERS	26	25,462,642	207,013	4.1
6	CENTURY 21	11	25,329,583	162,369	4.1
7	RE / MAX	12	22,501,425	164,244	3.7
8	COLDWELL BANKER	9	17,236,139	189,408	2.8
9	KEVO PROPERTIES	1	14,560,687	160,008	2.4
10	PRINCIPAL DEVELOP	1	9,892,662	219,837	1.6
11	EXP REALTY	3	9,228,584	188,338	1.5
12	OKCMAR	2	8,738,915	249,683	1.4
	All Others		237,263,524	187,560	38.6
	Grand Total		<u>615,100,388</u>	<u>197,274</u>	<u>100.0</u>

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# Contract Programming Associates

February 2019

## LISTING SIDE - UNITS Edmond Market Area

Closed Residential Properties  
In MLS Area 111-115  
Individual Offices

<u>Rank</u>	<u>Company</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS-ED	40	15.5
2	KELLER WILLIAMS-NW	19	7.4
3	CHURCHILL-B ED 33RD	14	5.4
4	METRO FIRST EDMOND	12	4.7
5	BERKSHIRE HA N MAY	10	3.9
6	CHURCHILL-B ED LILAC	10	3.9
7	PIONEER REALTY	9	3.5
8	CENTRAL OK REAL EST	9	3.5
9	METRO FIRST BRITTON	7	2.7
10	KELLER WILLIAMS-NP	6	2.3
11	METRO B EDMOND T.B.	5	1.9
12	RE/MAX AT HOME	5	1.9
	All Others	112	43.4
	Grand Total	258	100.0

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# Contract Programming Associates

February 2019

## LISTING SIDE - DOLLARS Edmond Market Area

Closed Residential Properties  
In MLS Area 111-115  
Individual Offices

<u>Rank</u>	<u>Company</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS-ED	12,356,502	15.7
2	CHURCHILL-B ED 33RD	8,327,690	10.6
3	KELLER WILLIAMS-NW	6,239,000	7.9
4	BERKSHIRE HA N MAY	4,197,400	5.3
5	METRO FIRST EDMOND	3,454,580	4.4
6	CHURCHILL-B ED LILAC	3,423,851	4.3
7	PIONEER REALTY	2,772,406	3.5
8	METRO FIRST BRITTON	2,280,500	2.9
9	METRO B EDMOND T.B.	2,045,200	2.6
10	CENTRAL OK REAL EST	1,723,145	2.2
11	MCCALED HOMES	1,620,122	2.1
12	ERA COURTYARD	1,531,900	1.9
	All Others	28,740,003	36.5
	Grand Total	<u>78,712,299</u>	<u>100.0</u>

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# Contract Programming Associates

February 2019

## SALES SIDE - UNITS Edmond Market Area

Closed Residential Properties  
In MLS Area 111-115  
Individual Offices

<u>Rank</u>	<u>Company</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS-ED	41	15.9
2	KELLER WILLIAMS-NW	33	12.8
3	C-21 G-GREEN EDMOND	11	4.3
4	METRO FIRST BRITTON	8	3.1
5	METRO FIRST EDMOND	8	3.1
6	RE/MAX AT HOME	7	2.7
7	KELLER WILLIAMS-NP	7	2.7
8	BERKSHIRE HAN MAY	7	2.7
9	METRO B EDMOND T.B.	6	2.3
10	EXP REALTY	6	2.3
11	ERA COURTYARD	5	1.9
12	4 CORNERS REALTY	5	1.9
	All Others	114	44.2
	Grand Total	258	100.0

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# Contract Programming Associates

February 2019

## SALES SIDE - DOLLARS Edmond Market Area

Closed Residential Properties  
In MLS Area 111-115  
Individual Offices

<u>Rank</u>	<u>Company</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS-ED	15,052,788	19.1
2	KELLER WILLIAMS-NW	9,641,173	12.2
3	C-21 G-GREEN EDMOND	3,412,792	4.3
4	METRO B EDMOND T.B.	2,771,200	3.5
5	ALLEN REAL ESTATE	2,395,000	3.0
6	ERA COURTYARD	2,275,348	2.9
7	METRO FIRST BRITTON	2,246,839	2.9
8	RE/MAX AT HOME	2,108,000	2.7
9	KELLER WILLIAMS-NP	1,975,987	2.5
10	BERKSHIRE HA N MAY	1,900,642	2.4
11	METRO FIRST EDMOND	1,748,093	2.2
12	MCCALED HOMES	1,620,122	2.1
	All Others	31,564,315	40.1
	Grand Total	<u>78,712,299</u>	<u>100.0</u>

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# Contract Programming Associates

February 2019

## LISTING & SALES - UNITS Edmond Market Area

Closed Residential Properties  
In MLS Area 111-115  
Individual Offices

<u>Rank</u>	<u>Company</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS-ED	81	15.7
2	KELLER WILLIAMS-NW	52	10.1
3	METRO FIRST EDMOND	20	3.9
4	CHURCHILL-B ED 33RD	18	3.5
5	BERKSHIRE HA N MAY	17	3.3
6	C-21 G-GREEN EDMOND	15	2.9
7	METRO FIRST BRITTON	15	2.9
8	KELLER WILLIAMS-NP	13	2.5
9	CHURCHILL-B ED LILAC	12	2.3
10	RE/MAX AT HOME	12	2.3
11	METRO B EDMOND T.B.	11	2.1
12	CENTRAL OK REAL EST	11	2.1
	All Others	239	46.3
	Grand Total	516	100.0

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# Contract Programming Associates

February 2019

## LISTING & SALES - DOLLARS Edmond Market Area

Closed Residential Properties  
In MLS Area 111-115  
Individual Offices

<u>Rank</u>	<u>Company</u>	<u>Dollars</u>	<u>Average</u>	<u>Share</u>
1	KELLER WILLIAMS-ED	27,409,290	338,386	17.4
2	KELLER WILLIAMS-NW	15,880,173	305,388	10.1
3	CHURCHILL-B ED 33RD	9,818,690	545,483	6.2
4	BERKSHIRE HA N MAY	6,098,042	358,708	3.9
5	METRO FIRST EDMOND	5,202,673	260,134	3.3
6	METRO B EDMOND T.B.	4,816,400	437,855	3.1
7	C-21 G-GREEN EDMOND	4,580,692	305,379	2.9
8	METRO FIRST BRITTON	4,527,339	301,823	2.9
9	CHURCHILL-B ED LILAC	3,967,457	330,621	2.5
10	ERA COURTYARD	3,807,248	423,028	2.4
11	ALLEN REAL ESTATE	3,530,000	1,176,667	2.2
12	RE/MAX AT HOME	3,494,600	291,217	2.2
	All Others	64,291,994	256,143	40.8
	Grand Total	157,424,598	305,086	100.0

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# Contract Programming Associates

February 2019

## LISTING SIDE - UNITS Greater OKC Metro Area

Closed Residential Properties  
In MLS Area 101-404  
Individual Offices

<u>Rank</u>	<u>Company</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	77	7.7
2	KELLER WILLIAMS-ED	61	6.1
3	KELLER WILLIAMS-GM	42	4.2
4	PRINCIPAL DEVELOP	30	3.0
5	KELLER WILLIAMS-NOR	28	2.8
6	CENTRAL OK REAL EST	24	2.4
7	KELLER WILLIAMS-NP	23	2.3
8	METRO FIRST EDMOND	22	2.2
9	BERKSHIRE HA N MAY	20	2.0
10	PIONEER REALTY	20	2.0
11	METRO FIRST BRITTON	20	2.0
12	KEVO PROP SHARTEL	20	2.0
	All Others	607	61.1
	Grand Total	<u>994</u>	<u>100.0</u>

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# Contract Programming Associates

February 2019

## LISTING SIDE - DOLLARS Greater OKC Metro Area

Closed Residential Properties  
In MLS Area 101-404  
Individual Offices

<u>Rank</u>	<u>Company</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	19,658,423	8.8
2	KELLER WILLIAMS-ED	16,663,459	7.5
3	CHURCHILL-B ED 33RD	11,605,790	5.2
4	KELLER WILLIAMS-GM	8,106,555	3.6
5	PRINCIPAL DEVELOP	6,779,422	3.0
6	BERKSHIRE HA N MAY	6,550,390	2.9
7	PIONEER REALTY	5,940,132	2.7
8	METRO FIRST EDMOND	5,202,580	2.3
9	KELLER WILLIAMS-NOR	5,077,823	2.3
10	KELLER WILLIAMS-NP	4,740,562	2.1
11	METRO FIRST BRITTON	4,710,850	2.1
12	CENTRAL OK REAL EST	4,548,993	2.0
	All Others	122,907,546	55.2
	Grand Total	<u>222,492,525</u>	<u>100.0</u>

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# Contract Programming Associates

February 2019

## SALES SIDE - UNITS Greater OKC Metro Area

Closed Residential Properties  
In MLS Area 101-404  
Individual Offices

<u>Rank</u>	<u>Company</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	101	10.2
2	KELLER WILLIAMS-ED	71	7.1
3	KELLER WILLIAMS-GM	35	3.5
4	KELLER WILLIAMS-NP	29	2.9
5	KEVO PROP SHARTEL	27	2.7
6	METRO FIRST BRITTON	22	2.2
7	KELLER WILLIAMS-NOR	22	2.2
8	C-21 G-GREEN EDMOND	19	1.9
9	METRO B NORMAN MAIN	18	1.8
10	METRO FIRST EDMOND	17	1.7
11	EXP REALTY	17	1.7
12	4 CORNERS REALTY	15	1.5
	All Others	601	60.5
	Grand Total	<u>994</u>	<u>100.0</u>

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# Contract Programming Associates

February 2019

## SALES SIDE - DOLLARS Greater OKC Metro Area

Closed Residential Properties  
In MLS Area 101-404  
Individual Offices

<u>Rank</u>	<u>Company</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS-ED	21,512,002	9.7
2	KELLER WILLIAMS-NW	21,158,558	9.5
3	KELLER WILLIAMS-GM	7,199,248	3.2
4	KELLER WILLIAMS-NP	5,777,548	2.6
5	METRO FIRST BRITTON	5,227,395	2.3
6	C-21 G-GREEN EDMOND	4,907,691	2.2
7	KEVO PROP SHARTEL	4,808,777	2.2
8	4 CORNERS REALTY	4,724,829	2.1
9	FIRST SOURCE	4,580,500	2.1
10	METRO B EDMOND T.B.	3,884,345	1.7
11	CHURCHILL-B ED 33RD	3,856,900	1.7
12	KELLER WILLIAMS-NOR	3,851,518	1.7
	All Others	131,003,214	58.9
	Grand Total	<u>222,492,525</u>	<u>100.0</u>

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# Contract Programming Associates

February 2019

## LISTING & SALES - UNITS Greater OKC Metro Area

Closed Residential Properties  
In MLS Area 101-404  
Individual Offices

<u>Rank</u>	<u>Company</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	178	9.0
2	KELLER WILLIAMS-ED	132	6.6
3	KELLER WILLIAMS-GM	77	3.9
4	KELLER WILLIAMS-NP	52	2.6
5	KELLER WILLIAMS-NOR	50	2.5
6	KEVO PROP SHARTEL	47	2.4
7	PRINCIPAL DEVELOP	43	2.2
8	METRO FIRST BRITTON	42	2.1
9	METRO FIRST EDMOND	39	2.0
10	BERKSHIRE HA N MAY	35	1.8
11	METRO B NORMAN MAIN	34	1.7
12	EXP REALTY	33	1.7
	All Others	1,226	61.7
	Grand Total	<u>1,988</u>	<u>100.0</u>

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# Contract Programming Associates

February 2019

## LISTING & SALES - DOLLARS Greater OKC Metro Area

Closed Residential Properties  
In MLS Area 101-404  
Individual Offices

<u>Rank</u>	<u>Company</u>	<u>Dollars</u>	<u>Average</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	40,816,981	229,309	9.2
2	KELLER WILLIAMS-ED	38,175,461	289,208	8.6
3	CHURCHILL-B ED 33RD	15,462,690	483,209	3.5
4	KELLER WILLIAMS-GM	15,305,803	198,777	3.4
5	KELLER WILLIAMS-NP	10,518,110	202,271	2.4
6	METRO FIRST BRITTON	9,938,245	236,625	2.2
7	BERKSHIRE HA N MAY	9,768,919	279,112	2.2
8	PRINCIPAL DEVELOP	9,387,462	218,313	2.1
9	METRO FIRST EDMOND	9,006,103	230,926	2.0
10	KELLER WILLIAMS-NOR	8,929,341	178,587	2.0
11	KEVO PROP SHARTEL	8,026,477	170,776	1.8
12	METRO B EDMOND T.B.	7,450,585	323,938	1.7
	All Others	262,198,873	211,792	58.9
	Grand Total	444,985,050	223,836	100.0

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# Contract Programming Associates

February 2019

## LISTING SIDE - UNITS OKC Entire MLS Database

Closed Residential Properties  
In MLS Area All MLS Areas  
Individual Offices

<u>Rank</u>	<u>Company</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	104	6.7
2	KELLER WILLIAMS-ED	75	4.8
3	KELLER WILLIAMS-GM	61	3.9
4	KEVO PROP SHARTEL	45	2.9
5	KELLER WILLIAMS-NOR	39	2.5
6	KELLER WILLIAMS-NP	38	2.4
7	PRINCIPAL DEVELOP	31	2.0
8	METRO FIRST BRITTON	31	2.0
9	METRO B NORMAN MAIN	29	1.9
10	METRO FIRST EDMOND	26	1.7
11	BERKSHIRE HA N MAY	25	1.6
12	CENTRAL OK REAL EST	25	1.6
	All Others	1,030	66.1
	Grand Total	<u>1,559</u>	<u>100.0</u>

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# Contract Programming Associates

February 2019

## LISTING SIDE - DOLLARS OKC Entire MLS Database

Closed Residential Properties  
In MLS Area All MLS Areas  
Individual Offices

<u>Rank</u>	<u>Company</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	24,312,023	7.9
2	KELLER WILLIAMS-ED	20,500,909	6.7
3	CHURCHILL-B ED 33RD	12,265,790	4.0
4	KELLER WILLIAMS-GM	10,825,756	3.5
5	KELLER WILLIAMS-NP	7,700,412	2.5
6	BERKSHIRE HA N MAY	7,097,390	2.3
7	PRINCIPAL DEVELOP	7,032,022	2.3
8	KELLER WILLIAMS-NOR	6,629,157	2.2
9	KEVO PROP SHARTEL	6,598,210	2.1
10	PIONEER REALTY	6,204,132	2.0
11	METRO FIRST EDMOND	5,960,780	1.9
12	METRO FIRST BRITTON	5,883,350	1.9
	All Others	186,540,263	60.7
	Grand Total	<u>307,550,194</u>	<u>100.0</u>

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# Contract Programming Associates

February 2019

## SALES SIDE - UNITS OKC Entire MLS Database

Closed Residential Properties  
In MLS Area All MLS Areas  
Individual Offices

<u>Rank</u>	<u>Company</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	137	8.8
2	KELLER WILLIAMS-ED	94	6.0
3	KELLER WILLIAMS-GM	50	3.2
4	KEVO PROP SHARTEL	46	3.0
5	KELLER WILLIAMS-NP	41	2.6
6	METRO B NORMAN MAIN	34	2.2
7	METRO FIRST BRITTON	30	1.9
8	KELLER WILLIAMS-NOR	29	1.9
9	C-21 G-GREEN EDMOND	27	1.7
10	METRO FIRST EDMOND	25	1.6
11	OKCMAR	24	1.5
12	BERKSHIRE HA N MAY	22	1.4
	All Others	1,000	64.1
	Grand Total	<u>1,559</u>	<u>100.0</u>

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# Contract Programming Associates

February 2019

## SALES SIDE - DOLLARS OKC Entire MLS Database

Closed Residential Properties  
In MLS Area All MLS Areas  
Individual Offices

<u>Rank</u>	<u>Company</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS-ED	26,099,640	8.5
2	KELLER WILLIAMS-NW	26,006,368	8.5
3	KELLER WILLIAMS-GM	9,377,748	3.0
4	KELLER WILLIAMS-NP	8,872,948	2.9
5	KEVO PROP SHARTEL	7,962,477	2.6
6	METRO FIRST BRITTON	6,389,895	2.1
7	C-21 G-GREEN EDMOND	6,117,583	2.0
8	METRO B NORMAN MAIN	6,038,578	2.0
9	METRO FIRST EDMOND	5,197,923	1.7
10	OKCMAR	5,079,785	1.7
11	4 CORNERS REALTY	5,068,201	1.6
12	KELLER WILLIAMS-NOR	4,991,306	1.6
	All Others	190,347,742	61.9
	Grand Total	<u>307,550,194</u>	<u>100.0</u>

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# Contract Programming Associates

February 2019

## LISTING & SALES - UNITS OKC Entire MLS Database

Closed Residential Properties  
In MLS Area All MLS Areas  
Individual Offices

<u>Rank</u>	<u>Company</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	241	7.7
2	KELLER WILLIAMS-ED	169	5.4
3	KELLER WILLIAMS-GM	111	3.6
4	KEVO PROP SHARTEL	91	2.9
5	KELLER WILLIAMS-NP	79	2.5
6	KELLER WILLIAMS-NOR	68	2.2
7	METRO B NORMAN MAIN	63	2.0
8	METRO FIRST BRITTON	61	2.0
9	METRO FIRST EDMOND	51	1.6
10	BERKSHIRE HA N MAY	47	1.5
11	C-21 G-GREEN EDMOND	46	1.5
12	PRINCIPAL DEVELOP	45	1.4
	All Others	2,046	65.6
	Grand Total	<u>3,118</u>	<u>100.0</u>

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# Contract Programming Associates

February 2019

## LISTING & SALES - DOLLARS OKC Entire MLS Database

Closed Residential Properties  
In MLS Area All MLS Areas  
Individual Offices

Rank	Company	Dollars	Average	Share
1	KELLER WILLIAMS-NW	50,318,391	208,790	8.2
2	KELLER WILLIAMS-ED	46,600,549	275,743	7.6
3	KELLER WILLIAMS-GM	20,203,504	182,014	3.3
4	KELLER WILLIAMS-NP	16,573,360	209,789	2.7
5	CHURCHILL-B ED 33RD	16,497,690	445,884	2.7
6	KEVO PROP SHARTEL	14,560,687	160,008	2.4
7	METRO FIRST BRITTON	12,273,245	201,201	2.0
8	KELLER WILLIAMS-NOR	11,620,463	170,889	1.9
9	BERKSHIRE HA N MAY	11,540,419	245,541	1.9
10	METRO B NORMAN MAIN	11,293,068	179,255	1.8
11	METRO FIRST EDMOND	11,158,703	218,798	1.8
12	C-21 G-GREEN EDMOND	10,324,650	224,449	1.7
	All Others	382,135,659	186,045	62.1
	Grand Total	<u>615,100,388</u>	<u>197,274</u>	<u>100.0</u>

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