# Contract Programming Associates

2nd Quarter 2019

**LISTING SIDE UNITS**
**OKC Entire MLS Database**

Closed Residential Properties
In MLS Area All MLS Areas
Grouped Offices

| Rank | Company | Offices | Units | Share |
|---|---|---|---|---|
| **1** | **KELLER WILLIAMS** | **15** | **1,326** | **18.6** |
| 2 | METRO FIRST | 9 | 380 | 5.3 |
| 3 | BERKSHIRE HATHAWAY | 10 | 367 | 5.2 |
| 4 | RE / MAX | 13 | 353 | 5.0 |
| 5 | CENTURY 21 | 12 | 310 | 4.4 |
| 6 | METRO BROKERS | 32 | 273 | 3.8 |
| 7 | KEVO PROPERTIES | 3 | 215 | 3.0 |
| 8 | CHURCHILL BROWN | 3 | 190 | 2.7 |
| 9 | COLDWELL BANKER | 8 | 165 | 2.3 |
| 10 | EXP REALTY | 3 | 122 | 1.7 |
| 11 | PRINCIPAL DEVELOP | 1 | 105 | 1.5 |
| 12 | CENTRAL OK REAL EST | 1 | 102 | 1.4 |
| | All Others | | 3,216 | 45.1 |
| | Grand Total | | 7,124 | 100.0 |

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# Contract Programming Associates

2nd Quarter 2019

**LISTING SIDE - DOLLARS**
**OKC Entire MLS Database**

Closed Residential Properties
In MLS Area All MLS Areas
Grouped Offices

| Rank | Company | Offices | Dollars | Share |
|---|---|---|---|---|
| **1** | **KELLER WILLIAMS** | **15** | **303,309,751** | **20.1** |
| 2 | RE / MAX | 13 | 78,347,774 | 5.2 |
| 3 | METRO FIRST | 9 | 74,310,565 | 4.9 |
| 4 | BERKSHIRE HATHAWAY | 10 | 70,928,719 | 4.7 |
| 5 | CHURCHILL BROWN | 3 | 65,843,575 | 4.4 |
| 6 | METRO BROKERS | 32 | 60,835,699 | 4.0 |
| 7 | CENTURY 21 | 12 | 54,868,309 | 3.6 |
| 8 | KEVO PROPERTIES | 3 | 37,946,546 | 2.5 |
| 9 | COLDWELL BANKER | 8 | 30,943,269 | 2.0 |
| 10 | EXP REALTY | 3 | 25,695,628 | 1.7 |
| 11 | PRINCIPAL DEVELOP | 1 | 24,178,074 | 1.6 |
| 12 | PREMIUM PROPERTY LLC | 1 | 22,181,714 | 1.5 |
| | All Others | | 661,105,850 | 43.8 |
| | Grand Total | | 1,510,495,473 | 100.0 |

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# Contract Programming Associates

## 2nd Quarter 2019

**SALES SIDE - UNITS**
**OKC Entire MLS Database**

Closed Residential Properties
In MLS Area All MLS Areas
Grouped Offices

| Rank | Company | Offices | Units | Share |
|---|---|---|---|---|
| **1** | **KELLER WILLIAMS** | **15** | **1,438** | **20.2** |
| 2 | METRO FIRST | 9 | 470 | 6.6 |
| 3 | BERKSHIRE HATHAWAY | 10 | 370 | 5.2 |
| 4 | RE / MAX | 13 | 321 | 4.5 |
| 5 | CENTURY 21 | 12 | 317 | 4.4 |
| 6 | METRO BROKERS | 32 | 300 | 4.2 |
| 7 | COLDWELL BANKER | 8 | 236 | 3.3 |
| 8 | KEVO PROPERTIES | 3 | 173 | 2.4 |
| 9 | OKCMAR | 2 | 157 | 2.2 |
| 10 | CHURCHILL BROWN | 3 | 150 | 2.1 |
| 11 | EXP REALTY | 3 | 123 | 1.7 |
| 12 | WHITTINGTON REALTY | 1 | 115 | 1.6 |
| | All Others | | 2,954 | 41.5 |
| | Grand Total | | 7,124 | 100.0 |

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# Contract Programming Associates

2nd Quarter 2019

**SALES SIDE - DOLLARS**
**OKC Entire MLS Database**

Closed Residential Properties
In MLS Area All MLS Areas
Grouped Offices

| Rank | Company | Offices | Dollars | Share |
|---|---|---|---|---|
| **1** | **KELLER WILLIAMS** | **15** | **328,264,344** | **21.7** |
| 2 | METRO FIRST | 9 | 95,372,837 | 6.3 |
| 3 | BERKSHIRE HATHAWAY | 10 | 73,591,900 | 4.9 |
| 4 | RE / MAX | 13 | 71,378,866 | 4.7 |
| 5 | METRO BROKERS | 32 | 65,511,230 | 4.3 |
| 6 | CENTURY 21 | 12 | 56,406,174 | 3.7 |
| 7 | COLDWELL BANKER | 8 | 51,028,204 | 3.4 |
| 8 | CHURCHILL BROWN | 3 | 49,098,489 | 3.3 |
| 9 | KEVO PROPERTIES | 3 | 35,009,380 | 2.3 |
| 10 | OKCMAR | 2 | 33,678,445 | 2.2 |
| 11 | EXP REALTY | 3 | 23,727,323 | 1.6 |
| 12 | CHAMBERLAIN REALTY | 2 | 22,713,373 | 1.5 |
| | All Others | | 604,714,908 | 40.0 |
| | Grand Total | | 1,510,495,473 | 100.0 |

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# Contract Programming Associates

2nd Quarter 2019

**LISTING & SALES - UNITS**
**OKC Entire MLS Database**

Closed Residential Properties
In MLS Area All MLS Areas
Grouped Offices

| Rank | Company | Offices | Units | Share |
|---|---|---|---|---|
| **1** | **KELLER WILLIAMS** | **15** | **2,764** | **19.4** |
| 2 | METRO FIRST | 9 | 850 | 6.0 |
| 3 | BERKSHIRE HATHAWAY | 10 | 737 | 5.2 |
| 4 | RE / MAX | 13 | 674 | 4.7 |
| 5 | CENTURY 21 | 12 | 627 | 4.4 |
| 6 | METRO BROKERS | 32 | 573 | 4.0 |
| 7 | COLDWELL BANKER | 8 | 401 | 2.8 |
| 8 | KEVO PROPERTIES | 3 | 388 | 2.7 |
| 9 | CHURCHILL BROWN | 3 | 340 | 2.4 |
| 10 | EXP REALTY | 3 | 245 | 1.7 |
| 11 | CHAMBERLAIN REALTY | 2 | 201 | 1.4 |
| 12 | OKCMAR | 2 | 193 | 1.4 |
| | All Others | | 6,255 | 43.9 |
| | Grand Total | | 14,248 | 100.0 |

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# Contract Programming Associates

## 2nd Quarter 2019

**LISTING & SALES - DOLLARS**
**OKC Entire MLS Database**

Closed Residential Properties
In MLS Area All MLS Areas
Grouped Offices

| Rank | Company | Offices | Dollars | Average | Share |
|---|---|---|---|---|---|
| **1** | **KELLER WILLIAMS** | **15** | **631,574,095** | **228,500** | **20.9** |
| 2 | METRO FIRST | 9 | 169,683,402 | 199,628 | 5.6 |
| 3 | RE / MAX | 13 | 149,726,640 | 222,146 | 5.0 |
| 4 | BERKSHIRE HATHAWAY | 10 | 144,520,619 | 196,093 | 4.8 |
| 5 | METRO BROKERS | 32 | 126,346,929 | 220,501 | 4.2 |
| 6 | CHURCHILL BROWN | 3 | 114,942,064 | 338,065 | 3.8 |
| 7 | CENTURY 21 | 12 | 111,274,483 | 177,471 | 3.7 |
| 8 | COLDWELL BANKER | 8 | 81,971,473 | 204,418 | 2.7 |
| 9 | KEVO PROPERTIES | 3 | 72,955,926 | 188,031 | 2.4 |
| 10 | EXP REALTY | 3 | 49,422,951 | 201,726 | 1.6 |
| 11 | OKCMAR | 2 | 41,466,181 | 214,851 | 1.4 |
| 12 | DILLARD GROUP | 1 | 41,385,317 | 233,815 | 1.4 |
| | All Others | | 1,285,720,866 | 204,765 | 42.6 |
| | Grand Total | | 3,020,990,946 | 212,029 | 100.0 |

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# Contract Programming Associates

## 2nd Quarter 2019

**LISTING SIDE - UNITS**
**OKC Entire MLS Database**

Closed Residential Properties
In MLS Area All MLS Areas
Individual Offices

| Rank | Company | Units | Share |
|---|---|---|---|
| **1** | **KELLER WILLIAMS-NW** | **462** | **6.5** |
| **2** | **KELLER WILLIAMS-ED** | **353** | **5.0** |
| 3 | KEVO PROP SHARTEL | 210 | 2.9 |
| **4** | **KELLER WILLIAMS-GM** | **205** | **2.9** |
| 5 | METRO FIRST BRITTON | 194 | 2.7 |
| **6** | **KELLER WILLIAMS-NOR** | **137** | **1.9** |
| 7 | EXP REALTY | 114 | 1.6 |
| **8** | **KELLER WILLIAMS-NP** | **111** | **1.6** |
| 9 | BERKSHIRE HA N MAY | 111 | 1.6 |
| 10 | METRO B NORMAN MAIN | 107 | 1.5 |
| 11 | PRINCIPAL DEVELOP | 105 | 1.5 |
| 12 | CENTRAL OK REAL EST | 102 | 1.4 |
| | All Others | 4,913 | 69.0 |
| | Grand Total | 7,124 | 100.0 |

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# Contract Programming Associates

2nd Quarter 2019

**LISTING SIDE - DOLLARS**
**OKC Entire MLS Database**

Closed Residential Properties
In MLS Area All MLS Areas
Individual Offices

| Rank | Company | Dollars | Share |
|---|---|---|---|
| **1** | **KELLER WILLIAMS-NW** | **103,511,699** | **6.9** |
| **2** | **KELLER WILLIAMS-ED** | **98,638,212** | **6.5** |
| 3 | METRO FIRST BRITTON | 40,849,204 | 2.7 |
| **4** | **KELLER WILLIAMS-GM** | **38,453,189** | **2.5** |
| 5 | KEVO PROP SHARTEL | 36,507,165 | 2.4 |
| 6 | CHURCHILL-B ED 33RD | 34,223,450 | 2.3 |
| 7 | RE/MAX PREF N MAY | 28,481,875 | 1.9 |
| **8** | **KELLER WILLIAMS-NP** | **27,154,378** | **1.8** |
| **9** | **KELLER WILLIAMS-NOR** | **26,613,855** | **1.8** |
| 10 | EXP REALTY | 24,318,628 | 1.6 |
| 11 | PRINCIPAL DEVELOP | 24,178,074 | 1.6 |
| 12 | BERKSHIRE HA N MAY | 23,676,163 | 1.6 |
| | All Others | 1,003,889,581 | 66.5 |
| | Grand Total | 1,510,495,473 | 100.0 |

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# Contract Programming Associates

2nd Quarter 2019

**SALES SIDE - UNITS**
**OKC Entire MLS Database**

Closed Residential Properties
In MLS Area All MLS Areas
Individual Offices

| Rank | Company | Units | Share |
|---|---|---|---|
| **1** | **KELLER WILLIAMS-NW** | **510** | **7.2** |
| **2** | **KELLER WILLIAMS-ED** | **350** | **4.9** |
| 3 | METRO FIRST BRITTON | 228 | 3.2 |
| **4** | **KELLER WILLIAMS-GM** | **211** | **3.0** |
| **5** | **KELLER WILLIAMS-NP** | **176** | **2.5** |
| 6 | KEVO PROP SHARTEL | 170 | 2.4 |
| 7 | OKCMAR | 157 | 2.2 |
| **8** | **KELLER WILLIAMS-NOR** | **139** | **2.0** |
| 9 | EXP REALTY | 121 | 1.7 |
| 10 | METRO B NORMAN MAIN | 119 | 1.7 |
| 11 | WHITTINGTON REALTY | 115 | 1.6 |
| 12 | CHAMBERLAIN REALTY | 109 | 1.5 |
| | All Others | 4,719 | 66.2 |
| | Grand Total | 7,124 | 100.0 |

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# Contract Programming Associates

## 2nd Quarter 2019

**SALES SIDE - DOLLARS**
**OKC Entire MLS Database**

Closed Residential Properties
In MLS Area All MLS Areas
Individual Offices

| Rank | Company | Dollars | Share |
|---|---|---|---|
| **1** | **KELLER WILLIAMS-NW** | **114,923,080** | **7.6** |
| **2** | **KELLER WILLIAMS-ED** | **94,658,257** | **6.3** |
| 3 | METRO FIRST BRITTON | 49,621,459 | 3.3 |
| **4** | **KELLER WILLIAMS-NP** | **41,998,115** | **2.8** |
| **5** | **KELLER WILLIAMS-GM** | **39,660,632** | **2.6** |
| 6 | KEVO PROP SHARTEL | 33,933,372 | 2.2 |
| 7 | OKCMAR | 33,678,445 | 2.2 |
| **8** | **KELLER WILLIAMS-NOR** | **28,505,192** | **1.9** |
| 9 | CHURCHILL-B ED 33RD | 26,207,928 | 1.7 |
| 10 | BERKSHIRE HA N MAY | 24,554,020 | 1.6 |
| 11 | EXP REALTY | 23,337,523 | 1.5 |
| 12 | CHAMBERLAIN REALTY | 22,713,373 | 1.5 |
| | All Others | 976,704,077 | 64.7 |
| | Grand Total | 1,510,495,473 | 100.0 |

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# Contract Programming Associates

2nd Quarter 2019

**LISTING & SALES - UNITS**
**OKC Entire MLS Database**

Closed Residential Properties
In MLS Area All MLS Areas
Individual Offices

| Rank | Company | Units | Share |
|---|---|---|---|
| **1** | **KELLER WILLIAMS-NW** | **972** | **6.8** |
| **2** | **KELLER WILLIAMS-ED** | **703** | **4.9** |
| 3 | METRO FIRST BRITTON | 422 | 3.0 |
| **4** | **KELLER WILLIAMS-GM** | **416** | **2.9** |
| 5 | KEVO PROP SHARTEL | 380 | 2.7 |
| **6** | **KELLER WILLIAMS-NP** | **287** | **2.0** |
| **7** | **KELLER WILLIAMS-NOR** | **276** | **1.9** |
| 8 | EXP REALTY | 235 | 1.6 |
| 9 | METRO B NORMAN MAIN | 226 | 1.6 |
| 10 | BERKSHIRE HA N MAY | 214 | 1.5 |
| 11 | CHAMBERLAIN REALTY | 201 | 1.4 |
| 12 | OKCMAR | 193 | 1.4 |
| | All Others | 9,723 | 68.2 |
| | Grand Total | 14,248 | 100.0 |

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# Contract Programming Associates

2nd Quarter 2019

## LISTING & SALES - DOLLARS
## OKC Entire MLS Database

Closed Residential Properties
In MLS Area All MLS Areas
Individual Offices

| Rank | Company | Dollars | Average | Share |
|---|---|---|---|---|
| **1** | **KELLER WILLIAMS-NW** | **218,434,779** | **224,727** | **7.2** |
| **2** | **KELLER WILLIAMS-ED** | **193,296,469** | **274,959** | **6.4** |
| 3 | METRO FIRST BRITTON | 90,470,663 | 214,385 | 3.0 |
| **4** | **KELLER WILLIAMS-GM** | **78,113,821** | **187,774** | **2.6** |
| 5 | KEVO PROP SHARTEL | 70,440,537 | 185,370 | 2.3 |
| **6** | **KELLER WILLIAMS-NP** | **69,152,493** | **240,949** | **2.3** |
| 7 | CHURCHILL-B ED 33RD | 60,431,378 | 370,745 | 2.0 |
| **8** | **KELLER WILLIAMS-NOR** | **55,119,047** | **199,707** | **1.8** |
| 9 | RE/MAX PREF N MAY | 50,219,987 | 302,530 | 1.7 |
| 10 | BERKSHIRE HA N MAY | 48,230,183 | 225,375 | 1.6 |
| 11 | EXP REALTY | 47,656,151 | 202,792 | 1.6 |
| 12 | OKCMAR | 41,466,181 | 214,851 | 1.4 |
| | All Others | 1,997,959,257 | 203,437 | 66.1 |
| | Grand Total | 3,020,990,946 | 212,029 | 100.0 |

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