

# Contract Programming Associates

January 2021

## LISTING SIDE UNITS OKC Entire MLS Database

Closed Residential Properties  
In MLS Area All MLS Areas  
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS	13	279	15.8
2	RE / MAX	16	108	6.1
3	METRO FIRST	10	82	4.7
4	METRO BROKERS	23	55	3.1
5	CENTURY 21	11	54	3.1
6	KEVO PROPERTIES	2	45	2.6
7	CHINOWTH & COHEN	4	43	2.4
8	PRINCIPAL DEVELOP	1	41	2.3
9	COLDWELL BANKER	7	40	2.3
10	EXP REALTY	2	40	2.3
11	PREMIUM PROPERTY LLC	1	36	2.0
12	CHAMBERLAIN REALTY	1	34	1.9
	All Others		906	51.4
	Grand Total		<u>1,763</u>	<u>100.0</u>

NOTE: This representation is based in whole or in part on data supplied by the Oklahoma City Metropolitan Association of REALTORS, Inc. or its Multiple Listing Service. Neither the Association nor its MLS guarantees or is in any way responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activity in the market. Based on information from the Oklahoma City Metropolitan Association of REALTORS® MLS for the period 01/01/2021 through 01/31/2021.

# Contract Programming Associates

January 2021

## LISTING SIDE - DOLLARS OKC Entire MLS Database

Closed Residential Properties  
In MLS Area All MLS Areas  
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS	13	68,925,489	16.3
2	RE / MAX	16	26,006,390	6.1
3	METRO FIRST	10	20,646,351	4.9
4	CHINOWTH & COHEN	4	16,817,281	4.0
5	METRO BROKERS	23	11,927,688	2.8
6	CENTURY 21	11	10,572,048	2.5
7	PREMIUM PROPERTY LLC	1	10,486,689	2.5
8	PRINCIPAL DEVELOP	1	10,329,872	2.4
9	CHAMBERLAIN REALTY	1	10,070,303	2.4
10	ENGEL & VOELKERS	2	9,973,100	2.4
11	COLDWELL BANKER	7	9,650,702	2.3
12	KEVO PROPERTIES	2	8,565,053	2.0
	All Others		209,276,063	49.4
	Grand Total		<u>423,247,029</u>	<u>100.0</u>

NOTE: This representation is based in whole or in part on data supplied by the Oklahoma City Metropolitan Association of REALTORS, Inc. or its Multiple Listing Service. Neither the Association nor its MLS guarantees or is in any way responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activity in the market. Based on information from the Oklahoma City Metropolitan Association of REALTORS® MLS for the period 01/01/2021 through 01/31/2021.

# Contract Programming Associates

January 2021

## SALES SIDE - UNITS OKC Entire MLS Database

Closed Residential Properties  
In MLS Area All MLS Areas  
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS	13	282	16.0
2	METRO FIRST	10	87	4.9
3	RE / MAX	16	83	4.7
4	EXP REALTY	2	64	3.6
5	METRO BROKERS	23	59	3.3
6	CHAMBERLAIN REALTY	1	58	3.3
7	CENTURY 21	11	51	2.9
8	OKCMAR	2	45	2.6
9	COLDWELL BANKER	7	43	2.4
10	WHITTINGTON REALTY	1	42	2.4
11	KEVO PROPERTIES	2	33	1.9
12	MCGRAW DAVISSON	5	30	1.7
	All Others		886	50.3
	Grand Total		<u>1,763</u>	<u>100.0</u>

NOTE: This representation is based in whole or in part on data supplied by the Oklahoma City Metropolitan Association of REALTORS, Inc. or its Multiple Listing Service. Neither the Association nor its MLS guarantees or is in any way responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activity in the market. Based on information from the Oklahoma City Metropolitan Association of REALTORS® MLS for the period 01/01/2021 through 01/31/2021.

# Contract Programming Associates

January 2021

## SALES SIDE - DOLLARS OKC Entire MLS Database

Closed Residential Properties  
In MLS Area All MLS Areas  
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS	13	70,899,138	16.8
2	METRO FIRST	10	22,264,527	5.3
3	RE / MAX	16	19,252,425	4.5
4	EXP REALTY	2	15,988,140	3.8
5	CHAMBERLAIN REALTY	1	13,775,011	3.3
6	METRO BROKERS	23	13,686,539	3.2
7	CHINOWTH & COHEN	4	12,723,476	3.0
8	OKCMAR	2	11,174,767	2.6
9	CENTURY 21	11	10,395,416	2.5
10	COLDWELL BANKER	7	10,387,344	2.5
11	WHITTINGTON REALTY	1	8,703,002	2.1
12	MCGRAW DAVISSON	5	7,131,653	1.7
	All Others		206,865,591	48.9
	Grand Total		423,247,029	100.0

NOTE: This representation is based in whole or in part on data supplied by the Oklahoma City Metropolitan Association of REALTORS, Inc. or its Multiple Listing Service. Neither the Association nor its MLS guarantees or is in any way responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activity in the market. Based on information from the Oklahoma City Metropolitan Association of REALTORS® MLS for the period 01/01/2021 through 01/31/2021.

# Contract Programming Associates

January 2021

## LISTING & SALES - UNITS OKC Entire MLS Database

Closed Residential Properties  
In MLS Area All MLS Areas  
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS	13	561	15.9
2	RE / MAX	16	191	5.4
3	METRO FIRST	10	169	4.8
4	METRO BROKERS	23	114	3.2
5	CENTURY 21	11	105	3.0
6	EXP REALTY	2	104	2.9
7	CHAMBERLAIN REALTY	1	92	2.6
8	COLDWELL BANKER	7	83	2.4
9	KEVO PROPERTIES	2	78	2.2
10	WHITTINGTON REALTY	1	72	2.0
11	CHINOWTH & COHEN	4	70	2.0
12	PRINCIPAL DEVELOP	1	68	1.9
	All Others		1,819	51.6
	Grand Total		<u>3,526</u>	<u>100.0</u>

NOTE: This representation is based in whole or in part on data supplied by the Oklahoma City Metropolitan Association of REALTORS, Inc. or its Multiple Listing Service. Neither the Association nor its MLS guarantees or is in any way responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activity in the market. Based on information from the Oklahoma City Metropolitan Association of REALTORS® MLS for the period 01/01/2021 through 01/31/2021.

# Contract Programming Associates

January 2021

## LISTING & SALES - DOLLARS OKC Entire MLS Database

Closed Residential Properties  
In MLS Area All MLS Areas  
Grouped Offices

<u>Rank</u>	<u>Company</u>	<u>Offices</u>	<u>Dollars</u>	<u>Average</u>	<u>Share</u>
1	<b>KELLER WILLIAMS</b>	13	<b>139,824,627</b>	<b>249,242</b>	<b>16.5</b>
2	RE / MAX	16	45,258,815	236,957	5.3
3	METRO FIRST	10	42,910,878	253,911	5.1
4	CHINOWTH & COHEN	4	29,540,757	422,011	3.5
5	METRO BROKERS	23	25,614,227	224,686	3.0
6	EXP REALTY	2	24,060,416	231,350	2.8
7	CHAMBERLAIN REALTY	1	23,845,314	259,188	2.8
8	CENTURY 21	11	20,967,464	199,690	2.5
9	COLDWELL BANKER	7	20,038,046	241,422	2.4
10	PRINCIPAL DEVELOP	1	17,213,932	253,146	2.0
11	KEVO PROPERTIES	2	15,332,958	196,576	1.8
12	ENGEL & VOELKERS	2	15,141,100	409,219	1.8
	All Others		426,745,524	230,176	50.4
	Grand Total		<u>846,494,058</u>	<u>240,072</u>	<u>100.0</u>

NOTE: This representation is based in whole or in part on data supplied by the Oklahoma City Metropolitan Association of REALTORS, Inc. or its Multiple Listing Service. Neither the Association nor its MLS guarantees or is in any way responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activity in the market. Based on information from the Oklahoma City Metropolitan Association of REALTORS® MLS for the period 01/01/2021 through 01/31/2021.

# Contract Programming Associates

January 2021

## LISTING SIDE - UNITS OKC Entire MLS Database

Closed Residential Properties  
In MLS Area All MLS Areas  
Individual Offices

<u>Rank</u>	<u>Company</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	106	6.0
2	KELLER WILLIAMS-ED	57	3.2
3	KELLER WILLIAMS-NOR	47	2.7
4	KELLER WILLIAMS-GM	44	2.5
5	KEVO PROP SHARTEL	44	2.5
6	METRO FIRST BRITTON	41	2.3
7	PRINCIPAL DEVELOP	41	2.3
8	EXP REALTY	40	2.3
9	PREMIUM PROPERTY LLC	36	2.0
10	CHAMBERLAIN MOORE	34	1.9
11	WHITTINGTON REALTY	30	1.7
12	KELLER WILLIAMS-NP	25	1.4
	All Others	1,218	69.1
	Grand Total	1,763	100.0

NOTE: This representation is based in whole or in part on data supplied by the Oklahoma City Metropolitan Association of REALTORS, Inc. or its Multiple Listing Service. Neither the Association nor its MLS guarantees or is in any way responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activity in the market. Based on information from the Oklahoma City Metropolitan Association of REALTORS® MLS for the period 01/01/2021 through 01/31/2021.

# Contract Programming Associates

January 2021

## LISTING SIDE - DOLLARS OKC Entire MLS Database

Closed Residential Properties  
In MLS Area All MLS Areas  
Individual Offices

<u>Rank</u>	<u>Company</u>	<u>Dollars</u>	<u>Share</u>
1	<b>KELLER WILLIAMS-NW</b>	<b>24,790,159</b>	<b>5.9</b>
2	<b>KELLER WILLIAMS-ED</b>	<b>19,016,531</b>	<b>4.5</b>
3	METRO FIRST BRITTON	11,339,002	2.7
4	PREMIUM PROPERTY LLC	10,486,689	2.5
5	PRINCIPAL DEVELOP	10,329,872	2.4
6	CHAMBERLAIN MOORE	10,070,303	2.4
7	<b>KELLER WILLIAMS-NOR</b>	<b>9,759,905</b>	<b>2.3</b>
8	<b>KELLER WILLIAMS-GM</b>	<b>8,550,944</b>	<b>2.0</b>
9	KEVO PROP SHARTEL	8,125,053	1.9
10	EXP REALTY	8,072,276	1.9
11	<b>KELLER WILLIAMS-NP</b>	<b>6,807,950</b>	<b>1.6</b>
12	CHINOWTH & C ED 33RD	6,509,800	1.5
	All Others	289,388,545	68.4
	Grand Total	<u>423,247,029</u>	<u>100.0</u>

NOTE: This representation is based in whole or in part on data supplied by the Oklahoma City Metropolitan Association of REALTORS, Inc. or its Multiple Listing Service. Neither the Association nor its MLS guarantees or is in any way responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activity in the market. Based on information from the Oklahoma City Metropolitan Association of REALTORS® MLS for the period 01/01/2021 through 01/31/2021.



# Contract Programming Associates

January 2021

## SALES SIDE - UNITS OKC Entire MLS Database

Closed Residential Properties  
In MLS Area All MLS Areas  
Individual Offices

<u>Rank</u>	<u>Company</u>	<u>Units</u>	<u>Share</u>
1	<b>KELLER WILLIAMS-NW</b>	<b>106</b>	<b>6.0</b>
2	EXP REALTY	62	3.5
3	CHAMBERLAIN MOORE	58	3.3
4	<b>KELLER WILLIAMS-ED</b>	<b>55</b>	<b>3.1</b>
5	METRO FIRST BRITTON	49	2.8
6	<b>KELLER WILLIAMS-NP</b>	<b>48</b>	<b>2.7</b>
7	OKCMAR	45	2.6
8	WHITTINGTON REALTY	42	2.4
9	<b>KELLER WILLIAMS-NOR</b>	<b>37</b>	<b>2.1</b>
10	<b>KELLER WILLIAMS-GM</b>	<b>36</b>	<b>2.0</b>
11	KEVO PROP SHARTEL	31	1.8
12	PRINCIPAL DEVELOP	27	1.5
	All Others	1,167	66.2
	Grand Total	<u>1,763</u>	<u>100.0</u>

NOTE: This representation is based in whole or in part on data supplied by the Oklahoma City Metropolitan Association of REALTORS, Inc. or its Multiple Listing Service. Neither the Association nor its MLS guarantees or is in any way responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activity in the market. Based on information from the Oklahoma City Metropolitan Association of REALTORS® MLS for the period 01/01/2021 through 01/31/2021.

# Contract Programming Associates

January 2021

## SALES SIDE - DOLLARS OKC Entire MLS Database

Closed Residential Properties  
In MLS Area All MLS Areas  
Individual Offices

<u>Rank</u>	<u>Company</u>	<u>Dollars</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	27,930,816	6.6
2	KELLER WILLIAMS-ED	16,523,214	3.9
3	METRO FIRST BRITTON	15,839,666	3.7
4	EXP REALTY	15,648,140	3.7
5	CHAMBERLAIN MOORE	13,775,011	3.3
6	KELLER WILLIAMS-NP	11,950,064	2.8
7	OKCMAR	11,174,767	2.6
8	WHITTINGTON REALTY	8,703,002	2.1
9	KELLER WILLIAMS-GM	7,260,556	1.7
10	KELLER WILLIAMS-NOR	7,234,488	1.7
11	PRINCIPAL DEVELOP	6,884,060	1.6
12	METRO B NORMAN MAIN	6,471,771	1.5
	All Others	273,851,474	64.7
	Grand Total	<u>423,247,029</u>	<u>100.0</u>

NOTE: This representation is based in whole or in part on data supplied by the Oklahoma City Metropolitan Association of REALTORS, Inc. or its Multiple Listing Service. Neither the Association nor its MLS guarantees or is in any way responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activity in the market. Based on information from the Oklahoma City Metropolitan Association of REALTORS® MLS for the period 01/01/2021 through 01/31/2021.

# Contract Programming Associates

January 2021

## LISTING & SALES - UNITS OKC Entire MLS Database

Closed Residential Properties  
In MLS Area All MLS Areas  
Individual Offices

<u>Rank</u>	<u>Company</u>	<u>Units</u>	<u>Share</u>
1	KELLER WILLIAMS-NW	212	6.0
2	KELLER WILLIAMS-ED	112	3.2
3	EXP REALTY	102	2.9
4	CHAMBERLAIN MOORE	92	2.6
5	METRO FIRST BRITTON	90	2.6
6	KELLER WILLIAMS-NOR	84	2.4
7	KELLER WILLIAMS-GM	80	2.3
8	KEVO PROP SHARTEL	75	2.1
9	KELLER WILLIAMS-NP	73	2.1
10	WHITTINGTON REALTY	72	2.0
11	PRINCIPAL DEVELOP	68	1.9
12	OKCMAR	55	1.6
	All Others	2,411	68.4
	Grand Total	<u>3,526</u>	<u>100.0</u>

NOTE: This representation is based in whole or in part on data supplied by the Oklahoma City Metropolitan Association of REALTORS, Inc. or its Multiple Listing Service. Neither the Association nor its MLS guarantees or is in any way responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activity in the market. Based on information from the Oklahoma City Metropolitan Association of REALTORS® MLS for the period 01/01/2021 through 01/31/2021.

# Contract Programming Associates

January 2021

## LISTING & SALES - DOLLARS OKC Entire MLS Database

Closed Residential Properties  
In MLS Area All MLS Areas  
Individual Offices

Rank	Company	Dollars	Average	Share
1	<b>KELLER WILLIAMS-NW</b>	<b>52,720,975</b>	<b>248,684</b>	<b>6.2</b>
2	<b>KELLER WILLIAMS-ED</b>	<b>35,539,745</b>	<b>317,319</b>	<b>4.2</b>
3	METRO FIRST BRITTON	27,178,668	301,985	3.2
4	CHAMBERLAIN MOORE	23,845,314	259,188	2.8
5	EXP REALTY	23,720,416	232,553	2.8
6	<b>KELLER WILLIAMS-NP</b>	<b>18,758,014</b>	<b>256,959</b>	<b>2.2</b>
7	PRINCIPAL DEVELOP	17,213,932	253,146	2.0
8	<b>KELLER WILLIAMS-NOR</b>	<b>16,994,393</b>	<b>202,314</b>	<b>2.0</b>
9	<b>KELLER WILLIAMS-GM</b>	<b>15,811,500</b>	<b>197,644</b>	<b>1.9</b>
10	WHITTINGTON REALTY	14,951,415	207,659	1.8
11	KEVO PROP SHARTEL	14,423,568	192,314	1.7
12	OKCMAR	12,784,231	232,441	1.5
	All Others	572,551,887	237,475	67.6
	Grand Total	<u>846,494,058</u>	<u>240,072</u>	<u>100.0</u>

NOTE: This representation is based in whole or in part on data supplied by the Oklahoma City Metropolitan Association of REALTORS, Inc. or its Multiple Listing Service. Neither the Association nor its MLS guarantees or is in any way responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activity in the market. Based on information from the Oklahoma City Metropolitan Association of REALTORS® MLS for the period 01/01/2021 through 01/31/2021.